

# Nassau University Medical Center A. Holly Patterson Extended Care Facility Family Health Centers



## NASSAU HEALTH CARE CORPORATION & SUBSIDIARIES

## **OPERATING BUDGET**

FISCAL YEAR ENDED DECEMBER 31, 2016

## Nassau Health Care Corporation and Subsidiaries Operating Budget For Twelve Months Ending December 31, 2016 Index I

	<u>PAGE</u>
Executive Summary	3
Nassau Health Care Corporation and Subsidiaries- Consolidated	10
Nassau University Medical Center	13
A. Holly Patterson Extended Care Facility	20
Physician Faculty Practice Plan	24
Nassau Health Care Corp., LTD.	26

## **EXECUTIVE SUMMARY**

The Nassau Health Care Corporation (NHCC) closed 2014 with income of \$15.8 million, before other post-employment benefits ("OPEBs"). Several negative factors have arisen in 2015 that will negatively impact the operating results for the current year. Primary among them are:

Reduced IAAF funding (14,901)

Reduction in IGT (14,209)

Loss of Governmental Subsidy (13,000)

Expiration of HEAL/VAP/PCMH Grants (10,300)

In addition, delays in opening the new Primary Care Clinic and a significant reduction in the number of residents at the A. Holly Patterson Extended Care Facility have led to worsening results in 2015.

The proposed operating budget for 2016 is a corrective action plan to improve the finances of the Corporation. Revenue cycle enhancements constitute an important element of the proposed 2016 budget with improvements in areas such as charge-master, managed care contracting rates, outpatient billing, and denial management. The 2016 budget includes \$2 million of new revenue from these initiatives.

Expense reductions will be realized in various areas including reorganizations of Obstetrics and Gynecology (Ob/Gyn), Pediatrics, Acute Rehabilitation, and Business Development departments, reconstituting NMA as a LIFQHC, and various reductions in contractual expenses.

The operating budget will also benefit from additional New York State funding from the 1115 Waiver Pilot Program. Over the life of the program, it is expected to generate \$40 million, with \$16.2 million budgeted for 2016.

NHCC's projected operating results for 2016 prior to OPEBs is divided among the enterprises as follows:

- Nassau University Medical Center ("NUMC") (\$4.7 million deficit)
- A Holly Patterson Extended Care Facility ("AHPECF") +\$4.7 million
- Physician Faculty Practice Plan \$0 (practice plan revenue is captured in NUMC revenue)
- NHCC, Ltd. ("LTD") \$0

The 2016 budget will be an ongoing process and is presented as a working document. Management will be continually monitoring the assumptions contained in the budget to ensure the success of various initiatives and reviewing areas of possible expense reduction and revenue enhancement throughout the year. To assure fiscal responsibility and accountability on behalf of NHCC, all expenditures and staffing requirements presented in this budget will be subject to continuous review and evaluation as needs dictate. The variances that do occur will be managed.

#### FACILITY SPECIFIC ASSUMPTIONS

### **Nassau University Medical Center**

## **Revenue Assumptions**

The budget assumes that 2016 inpatient volumes, (discharges, patient days and length of stay), will be relatively unchanged from 2015 projected volumes and that the activity across the various service departments is also expected not to change. The table below outlines historical discharge data:

YEAR	DISCHARGE VOLUMES	% CHANGE FROM PREVIOUS YEAR
2016 Budget	20,789	0.12%
2015 Projected	20,765	0.17%
2014	20,730	(1.67%)
2013	21,082	(5.66%)
2012	22,347	(7.30%)
2011	24,108	3.47%
2010	23,299	(2.36%)
2009	23,861	(0.09%)

Overall, total operating revenues are expected to increase \$9.9 million, mostly due to an increase in federal and state aid. Patient Service Revenue is projected to increase by \$1.0 million resulting from improvements in revenue cycle and increased outpatient volumes.

Each service area revenue calculation is based upon payor-specific rates adjusted for denials, non-covered services, and global rate reductions such as sequestration, transfers, etc. Following is a revenue summary that also includes net pool distributions, Healthfirst payments and reductions for bad debt and charity care.

## NUMC 2016 Budget - Revenue Summary

	2046	2046	
	2016 Budget Days	2016 Budget Disch	2016 Budget Revenue
	Buuget Days	Buuget Disch	2010 Buuget Nevenue
Summary by Servic	e		
Adult & Peds	69,497	15,451	187,185,285
Newborn	3,151	1,273	6,923,672
Detox	5,622	1,548	5,497,211
Residential Rehab	8,959	437	5,001,389
Pysch	39,201	1,678	34,588,779
Rehab	4,822	402	10,066,689
Total	131,252	20,789	249,263,024
A mala Cuma		F 401	11 001 240
Amb Surg		5,491	11,861,240
Ambulance		500	819,003
CDC Clinic		508	2,256,833
Dental Clinic			646,412
Dialysis		22,341	4,357,770
ER		57,298	38,845,880
General Clinic		159,076	19,486,260
HIV Clinic		2,887	1,541,36
Hyperbaric Clinic		3,661	818,813
Mental Health		13,665	1,581,867
Oncology Clinic		5,609	1,966,676
Ref Amb		6,708	1,038,066
Total		-,	85,220,19
BDCC POOLS			
Supplemental IGT			26,046,556
Indigent Care Distribu	ıtion		7,575,000
NYS Statewide Assess			(2,204,10
HCRA Surcharge	(=,-,		(240,000
NYS Assessment GRT	75%		(2,011,45)
TOTAL BDCC POOLS			29,166,004
Healthfirst Capitation	CHP		396,000
Healthfirst Capitation	PHSP		4,035,156
Healthfirst Capitation	FHP		119,880
Healtfirst Distribution	ıs		-
IPRO Denials			(1,559,59
			-
IGT			
			2,991,443
			2,991,44
Total Other	ent Service Revenu	e	
Total Other			366,640,669
Total Other	Less Bad Debt &	CCSP IP	366,640,669 (14,675,56)
IGT Total Other  Grand Total Net Patio	Less Bad Debt & C	CCSP IP CC SP OP	2,991,441 366,640,665 (14,675,561 (39,494,104
Total Other	Less Bad Debt &	CCSP IP CC SP OP	366,640,669 (14,675,56)

Page 6 of 27

## **Expense Assumptions**

Salary and Fringe Benefit expense has been budgeted at \$302.6 million, a decrease of \$10.5 million compared to 2015 projected. The reduction reflects reorganizations to a variety of the departments, (Obstetrics and Gynecology (Ob/Gyn), Pediatrics, and Rehabilitation), as well as reductions within the general and medical service areas across the hospital. Following is a chart that highlights reductions:

	S	alary and
Service Area		Fringe
Attrition Savings	\$	3,700,000
Overtime / Other		2,860,526
Ob/Gyn		1,248,256
Pediatrics		1,089,430
Nursing		563,186
Rehabilitation Medicine		384,250
Emergency Services		355,479
Surgery/Trauma		270,523
Total		\$10,471,650

Supplies and expenses are projected to increase by \$4.6 million from the 2015 projected, which is primarily driven by DSRIP implementation. Utilities are projected to increase \$692,000.

Depreciation expense is projected based upon historical information with consideration given to the current and future capital expenditure requirements.

### FACILITY SPECIFIC ASSUMPTIONS

## A. Holly Patterson Extended Care Facility

## **Revenue Assumption**

Occupancy levels are budgeted at an average daily census (ADC) of 514 for 2016. This compares to an ADC of 525 experienced through the first 11 months of 2015. Net patient revenue is projected to increase by \$1.0 million driven by improved case mix.

## **Expense Assumptions**

Salary and Fringe Benefit expense for 2016 has been budgeted at \$47.8 million, a decrease of \$1.2 million from the 2015 projected actual. Supplies, expenses and utilities are budgeted to decrease \$439,000 from the 2015 projected actual.

## **SECTION TWO**

## **OPERATING BUDGET**

FISCAL YEAR ENDED DECEMBER 31, 2016

## COMPARATIVE FINANCIAL STATEMENT PRESENTATION

## Nassau Health Care Corporation and Subsidiaries Projected Revenue & Expenses Consolidated

Operating Personal		Audited FYE /31/2014		rojected FYE /31/2015		udgeted FYE /31/2016
Operating Revenues:	\$	387,609	\$	391,509	\$	393,537
Net patient service revenue  Other Operating Revenues:	Ş	367,009	Ą	391,309	Ą	393,337
NYS Intergovernmental transfer		88,291		67,874		66,857
Interim Access Assurance Fund (IAAF)		-		-		-
Nassau County Billings		17,924		20,640		18,480
Historical Mission Payments		13,000		-		-
Federal & State Aid		15,250		13,336		24,700
Practice Plan Revenue		-		-		,
Miscellaneous		28,616		31,936		33,336
		,		,		
<b>Total Operating Revenues</b>		550,690		525,294		536,910
Operating Expenses:						
Salaries		237,202		243,077		236,281
Fringe Benefits		121,581		129,889		124,229
Supplies		36,986		37,873		38,762
Expenses		97,097		93,884		97,882
Utilities		19,982		17,665		18,384
Depreciation Expense		20,603		20,183		21,373
Total Operating Expenses		533,451		542,572		536,911
Income (loss) before OPEB expenses		17,239		(17,277)		
Employee benefits - OPEB		(33,189)		(32,887)		(34,688)
Operating loss		(15,950)		(50,164)		(34,688)
Non-Operating Activates						
Interest Income		142		1,146		122
Interest Expense		(12,392)		(13,724)		(10,750)
Total Non-Operating Activities		(12,250)		(12,578)		(10,628)
Capital contributions		593		-		-
Change in Net Position	\$	(27,607)	\$	(62,742)	\$	(45,316)

## Nassau Health Care Corporation and Subsidiaries Projected Revenue & Expenses Consolidated - By Location

	Nassau Universit Medical Ce Budget 2016	iy l nter	A. Holly Patterson Extended Care Fac. Budget 2016	Physician Faculty Practice Plan Budget 2016	Nassau Health Care Corp, LTD. Budget 2016	Total Budget 2016
Operating Revenues:						
Net patient service revenue	\$ 312,	471 \$	57,148	\$ 23,918	\$ -	\$ 393,537
Other Operating Revenues:						
NYS Intergovernmental transfer	58,	500	8,357	-	-	66,857
Interim Access Assurance Fund (IAAF)		-	-	-	-	-
Nassau County Billings	18,	480	-	-	-	18,480
Historical Mission Payments		-	-	-	-	-
Federal & State Aid	24,	700	-	-	-	24,700
Practice Plan Revenue	11,	994	-	(11,994)	-	-
Miscellaneous	22,	809	527	-	10,000	33,336
Total Operating Revenues	448,	954	66,032	11,924	10,000	536,910
Operating Expenses: Salaries Fringe Benefits Supplies Expenses Utilities Depreciation Expense  Total Operating Expenses	78, 16,	688 789 701 994 536	29,646 18,121 3,973 7,371 1,390 837	9,694 420 - 1,810 - - -	- - 10,000 - - 10,000	236,281 124,229 38,762 97,882 18,384 21,373
Income (loss) before OPEB expenses	(4,	694)	4,694	-	-	
Employee benefits - OPEB	(28,	344)	(6,344)	-	-	(34,688)
Operating loss	(33,	038)	(1,650)	-	-	(34,688)
Non-Operating Activates						
Interest Income		104	16	_	2	122
Interest Expense		900)	(2,750)	_	900	(10,750)
Total Non-Operating Activities		796)	(2,734)	-	902	(10,628)
Capital contributions		-		-	-	
Change in Net Position	\$ (41,	834) \$	(4,384)	\$ -	\$ 902	\$ (45,316)

#### Nassau Health Care Corporation and Subsidiaries Projected Revenue & Expenses Consolidated by Month

	Projected FYE	Budgeted FYE						2016 Budget	:					
	12/31/2015	12/31/2016	<u>Jan</u>	<u>Feb</u>	Mar	Apr	May	Jun	<u>Jul</u>	Aug	<u>Sep</u>	Oct	Nov	Dec
Operating Revenues:			<del></del>					<u> </u>	· <u></u>				· <del></del>	
Net patient service revenue	\$ 391,509	\$ 393,537 \$	33,332 \$	31,182 \$	33,332 \$	32,257 \$	33,332 \$	32,257 \$	33,332 \$	33,332 \$	32,257 \$	33,332 \$	32,257 \$	33,332
Other Operating Revenues:														
NYS Intergovernmental transfer	67,874	66,857	5,663	5,297	5,663	5,480	5,663	5,480	5,663	5,663	5,480	5,663	5,480	5,663
Interim Access Assurance Fund (IAAF)	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Nassau County Billings	20,640	18,480	1,565	1,464	1,565	1,515	1,565	1,515	1,565	1,565	1,515	1,565	1,515	1,565
Historical Mission Payments	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Federal & State Aid	13,336	24,700	2,092	1,957	2,092	2,025	2,092	2,025	2,092	2,092	2,025	2,092	2,025	2,092
Practice Plan Revenue	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Miscellaneous	31,936	33,336	2,824	2,641	2,824	2,732	2,824	2,732	2,824	2,824	2,732	2,824	2,732	2,824
Total Operating Revenues	525,294	536,910	45,476	42,542	45,476	44,009	45,476	44,009	45,476	45,476	44,009	45,476	44,009	45,476
Operating Expenses:														
Salaries	243,077	236,281	20,013	18,722	20,013	19,367	20,013	19,367	20,013	20,013	19,367	20,013	19,367	20,013
Fringe Benefits	129,889	124,229	10,522	9,843	10,522	10,183	10,522	10,183	10,522	10,522	10,183	10,522	10,183	10,522
Supplies	37,873	38,762	3,283	3,071	3,283	3,177	3,283	3,177	3,283	3,283	3,177	3,283	3,177	3,283
Expenses	93,884	97,882	8,291	7,756	8,291	8,023	8,291	8,023	8,291	8,291	8,023	8,291	8,023	8,291
Utilities	17,665	18,384	1,557	1,457	1,557	1,507	1,557	1,507	1,557	1,557	1,507	1,557	1,507	1,557
Depreciation Expense	20,183	21,373	1,810	1,693	1,810	1,752	1,810	1,752	1,810	1,810	1,752	1,810	1,752	1,810
Total Operating Expenses	542,572	536,911	45,476	42,542	45,476	44,009	45,476	44,009	45,476	45,476	44,009	45,476	44,009	45,476
Income (loss) before OPEB expenses	(17,277)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
Employee benefits - OPEB	(32,887)	(34,688)	(2,938)	(2,749)	(2,938)	(2,843)	(2,938)	(2,843)	(2,938)	(2,938)	(2,843)	(2,938)	(2,843)	(2,938)
Operating loss	(50,164)	(34,688)	(2,938)	(2,749)	(2,938)	(2,843)	(2,938)	(2,843)	(2,938)	(2,938)	(2,843)	(2,938)	(2,843)	(2,938)
Non-Operating Activates														
Interest Income	1,146	122	10	10	10	10	10	10	10	10	10	10	10	10
Interest Expense	(13,724)	(10,750)	(911)	(852)	(911)	(881)	(911)	(881)	(911)	(911)	(881)	(911)	(881)	(911)
Total Non-Operating Activities	(12,578)	(10,628)	(900)	(842)	(900)	(871)	(900)	(871)	(900)	(900)	(871)	(900)	(871)	(900)
Capital contributions			-	-	-	-	-	-	-	-	-	-	-	-
Change in Net Position	\$ (62,742)	\$ (45,316) \$	(3,838) \$	(3,591) \$	(3,838) \$	(3,714) \$	(3,838) \$	(3,714) \$	(3,838) \$	(3,838) \$	(3,714) \$	(3,838) \$	(3,714) \$	(3,838)

## Nassau Health Care Corporation and Subsidiaries Projected Revenue & Expenses Nassau University Medical Center Comparative

Operating Revenues:		udited FYE 31/2014		ojected FYE 31/2015		udgeted FYE /31/2016
Net patient service revenue	\$	305,013	¢	311,492	\$	312,471
Other Operating Revenues:	Ų	303,013	Ų	311,432	Ą	312,471
NYS Intergovernmental transfer		80,371		59,856		58,500
Interim Access Assurance Fund (IAAF)		-		-		-
Nassau County Billings		17,924		20,640		18,480
Historical Mission Payments		10,192				-
Federal & State Aid		15,250		13,336		24,700
Practice Plan Revenue		12,527		11,174		11,994
Miscellaneous		20,244		22,590		22,809
Miscenarious		20,244		22,330		22,003
Total Operating Revenues		461,521		439,089		448,954
Operating Expenses:						
Salaries		197,396		203,780		196,941
Fringe Benefits		103,450		109,316		105,688
Supplies		32,990		34,102		34,789
Expenses		73,609		74,744		78,701
Utilities		18,512		16,302		16,994
Depreciation Expense		19,689		19,346		20,536
Total Operating Expenses		445,646		457,591		453,649
Income (loss) before OPEB expenses		15,875		(18,502)		(4,694)
Employee benefits - OPEB		(27,517)		(26,888)		(28,344)
Operating loss		(11,642)		(45,391)		(33,038)
Non-Operating Activates						
Interest Income		126		127		104
Interest Expense		(10,181)		(10,994)		(8,900)
<b>Total Non-Operating Activities</b>		(10,055)		(10,866)		(8,796)
Capital contributions		593				
Change in Net Position	\$	(21,104)	\$	(56,257)	\$	(41,834)

Nassau Health Care Corporation and Subsidiaries Projected Revenue & Expenses Nassau University Medical Center Comparative For Twleve Months

(In Thousands)														
	Projected FYE	Budgeted FYE						2016 Budget	:					
	12/31/2015	12/31/2016	<u>Jan</u>	<u>Feb</u>	Mar	<u>Apr</u>	May	<u>Jun</u>	<u>Jul</u>	Aug	Sep	<u>Oct</u>	Nov	<u>Dec</u>
Operating Revenues:														
Net patient service revenue	\$ 311,492	\$ 312,471 \$	26,466 \$	24,759 \$	26,466 \$	25,612 \$	26,466 \$	25,612 \$	26,466 \$	26,466 \$	25,612 \$	26,466 \$	25,612 \$	26,466
Other Operating Revenues:														
NYS Intergovernmental transfer	59,856	58,500	4,955	4,635	4,955	4,795	4,955	4,795	4,955	4,955	4,795	4,955	4,795	4,955
Interim Access Assurance Fund (IAAF)	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Nassau County Billings	20,640	18,480	1,565	1,464	1,565	1,515	1,565	1,515	1,565	1,565	1,515	1,565	1,515	1,565
Historical Mission Payments	=	-	-	-	-	-	-	-	-	-	-	-	-	-
Federal & State Aid	13,336	24,700	2,092	1,957	2,092	2,025	2,092	2,025	2,092	2,092	2,025	2,092	2,025	2,092
Practice Plan Revenue	11,174	11,994	1,016	950	1,016	983	1,016	983	1,016	1,016	983	1,016	983	1,016
Miscellaneous	22,590	22,809	1,932	1,807	1,932	1,870	1,932	1,870	1,932	1,932	1,870	1,932	1,870	1,932
Total Operating Revenues	439,089	448,954	38,026	35,573	38,026	36,800	38,026	36,800	38,026	38,026	36,800	38,026	36,800	38,026
Operating Expenses:														
Salaries	203,780	196,941	16,831	15,755	16,831	16,293	16,831	16,293	16,531	16,531	15,993	16,531	15,993	16,531
Fringe Benefits	109,316	105,688	8,952	8,374	8,952	8,663	8,952	8,663	8,952	8,952	8,663	8,952	8,663	8,952
Supplies	34,102	34,789	2,947	2,756	2,947	2,852	2,947	2,852	2,947	2,947	2,852	2,947	2,852	2,947
Expenses	74,744	78,701	6,666	6,236	6,666	6,451	6,666	6,451	6,666	6,666	6,451	6.666	6,451	6,666
Utilities	16,302	16,994	1,439	1,347	1,439	1,393	1,439	1,393	1,439	1,439	1,393	1,439	1,393	1,439
Depreciation Expense	19,346	20,536	1,739	1,627	1,739	1,683	1,739	1,683	1,739	1,739	1,683	1,739	1,683	1,739
Total Operating Expenses	457,591	453,649	38,574	36,095	38,574	37,334	38,574	37,334	38,274	38,274	37,034	38,274	37,034	38,274
Total Sporting Expenses		.50,015	20,07	33,033	00,07	07,00	20,07	07,001	55,27	33,27	0.700.	33,27	07,001	30,27
Income (loss) before OPEB expenses	(18,502)	(4,694)	(548)	(522)	(548)	(535)	(548)	(535)	(248)	(248)	(235)	(248)	(235)	(248)
Employee benefits - OPEB	(26,888)	(28,344)	(2,401)	(2,246)	(2,401)	(2,323)	(2,401)	(2,323)	(2,401)	(2,401)	(2,323)	(2,401)	(2,323)	(2,401)
Operating loss	(45,391)	(33,038)	(2,948)	(2,768)	(2,948)	(2,858)	(2,948)	(2,858)	(2,648)	(2,648)	(2,558)	(2,648)	(2,558)	(2,648)
Non-Operating Activates														
Interest Income	127	104	9	8	9	9 (720)	9	9	9	9	9	9	9	9
Interest Expense	(10,994)	(8,900)	(754)	(705)	(754)	(730)	(754)	(730)	(754)	(754)	(730)	(754)	(730)	(754)
Total Non-Operating Activities	(10,866)	(8,796)	(745)	(697)	(745)	(721)	(745)	(721)	(745)	(745)	(721)	(745)	(721)	(745)
Capital contributions			-	-	-	-	-	-	-	-	-	-	-	
Change in Net Position	\$ (56,257)	\$ (41,834) \$	(3,693) \$	(3,465) \$	(3,693) \$	(3,579) \$	(3,693) \$	(3,579) \$	(3,393) \$	(3,393) \$	(3,279) \$	(3,393) \$	(3,279) \$	(3,393)

Nassau Health Care Corporation and Subsidiaries Key Operating Statistics Nassau University Medical Center For the twelve months ended 12/31/16

All Other

1.00

1.00

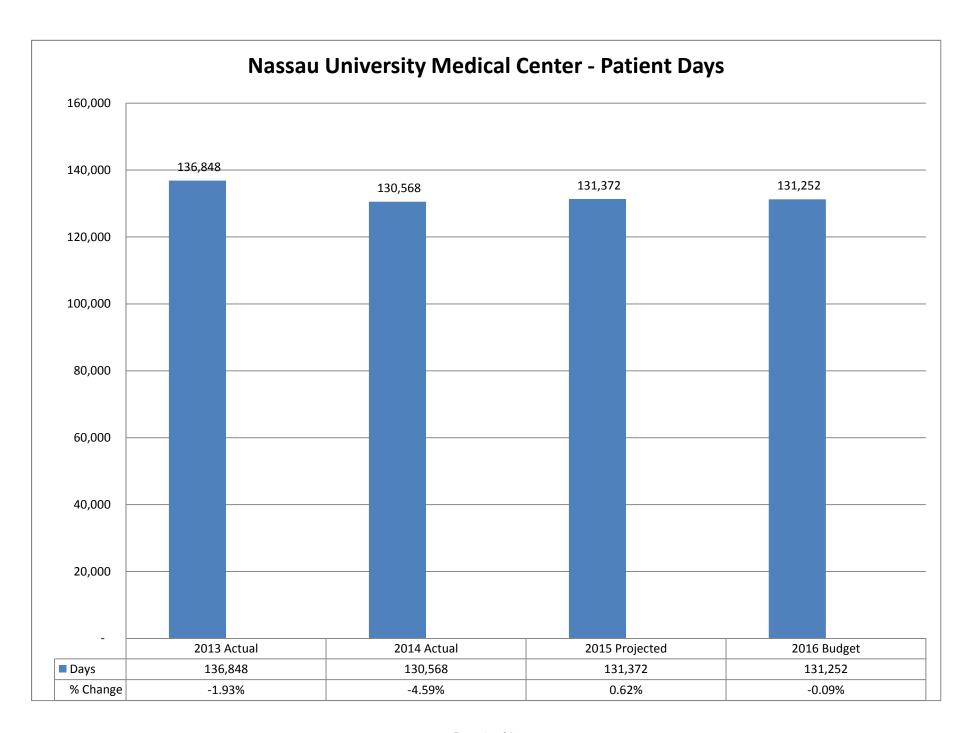
2016 Budgeted

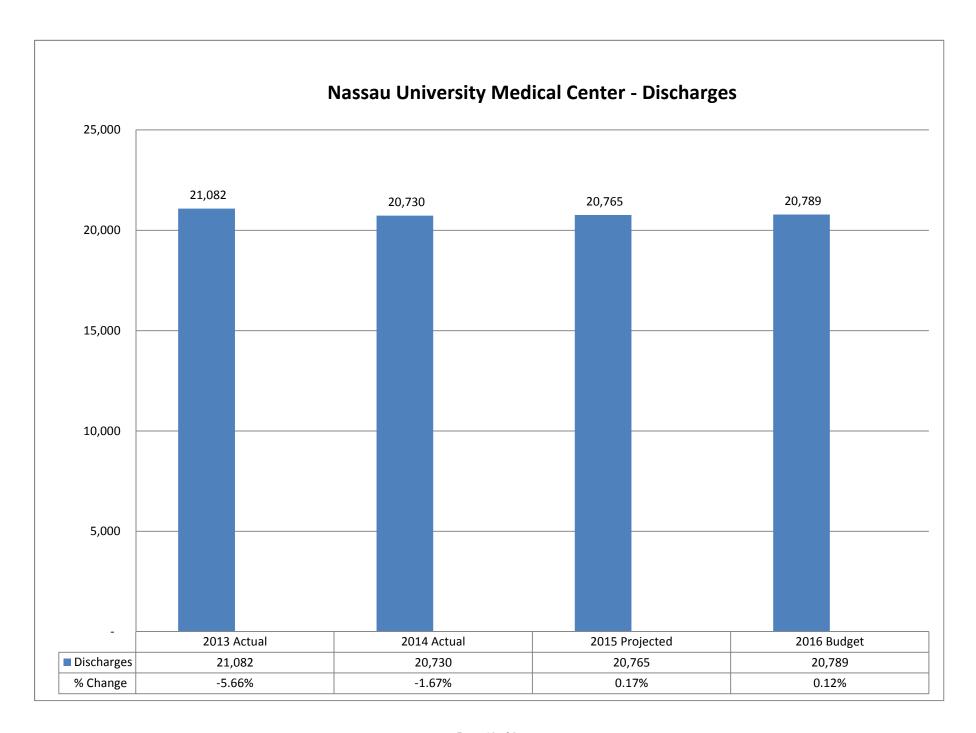
	1						Budgeted							
	2015													
DICCHARCEC	Projected	<u>JAN</u>	FEB	MAR	APR	MAY	JUN	JUL	AUG	<u>SEP</u>	ОСТ	NOV	DEC	TOTAL
DISCHARGES:	44242	1,212	1 120	1 212	1 172	1 212	1 172	1 212	1 212	1,173	1 212	1 172	1 212	44 205
Adult	14,342	,	1,129	1,212	1,173	1,212	1,173	1,212	1,212	,	1,212	1,173	1,212	14,305
Detox	1,539	131 97	123	131	127 94	131 97	127 94	131 97	131	127 94	131 97	127 94	131	1,548
Peds & Pedi ICU	1,127		91	97					97				97	1,146
Psychiatry	1,674	142	132	142	138	142	138	142	142	138	142	138	142	1,678
Chemical Dependency Rehab	420	37	34	37	36	37	36	37	37	36	37	36	37	437
Physical Medicine & Rehab	398	34	32	34	33	34	33	34	34	33	34	33	34	402
Newborn	1,266	108	101	108	104	108	104	108	108	104	108	104	108	1,273
Total	20,765	1,761	1,642	1,761	1,705	1,761	1,705	1,761	1,761	1,705	1,761	1,705	1,761	20,789
Disch per Day	56.89	56.81	56.62	56.81	56.83	56.81	56.83	56.81	56.81	56.83	56.81	56.83	56.81	56.80
PATIENT DAYS:														
Adult	66,744	5,655	5,290	5,655	5,473	5,655	5,473	5,655	5,655	5,473	5,655	5,473	5,655	66,767
Detox	5,564	476	446	476	461	476	461	476	476	461	476	461	476	5,622
Peds & Pedi ICU	2,765	231	217	231	224	231	224	231	231	224	231	224	231	2,730
Psychiatry	39,254	3,320	3,105	3,320	3,214	3,320	3,214	3,320	3,320	3,214	3,320	3,214	3,320	39,201
Chemical Dependency Rehab	8,891	759	710	759	734	759	734	759	759	734	759	734	759	8,959
Physical Medicine & Rehab	4,994	408	382	408	396	408	396	408	408	396	408	396	408	4,822
Newborn	3,162	267	250	267	258	267	258	267	267	258	267	258	267	3,151
Total	131,372	11,116	10,400	11,116	10,760	11,116	10,760	11,116	11,116	10,760	11,116	10,760	11,116	131,252
AVG LENGTH OF STAY:														
Adult	4.65	4.67	4.69	4.67	4.67	4.67	4.67	4.67	4.67	4.67	4.67	4.67	4.67	4.67
Detox	3.62	3.63	3.63	3.63	3.63	3.63	3.63	3.63	3.63	3.63	3.63	3.63	3.63	3.63
Peds & Pedi ICU	2.45	2.38	2.38	2.38	2.38	2.38	2.38	2.38	2.38	2.38	2.38	2.38	2.38	2.38
Psychiatry	23.45	23.38	23.52	23.38	23.29	23.38	23.29	23.38	23.38	23.29	23.38	23.29	23.38	23.36
Chemical Dependency Rehab	21.17	20.51	20.88	20.51	20.39	20.51	20.39	20.51	20.51	20.39	20.51	20.39	20.51	20.50
Physical Medicine & Rehab	12.56	12.00	11.94	12.00	12.00	12.00	12.00	12.00	12.00	12.00	12.00	12.00	12.00	12.00
Newborn	2.50	2.47	2.48	2.47	2.48	2.47	2.48	2.47	2.47	2.48	2.47	2.48	2.47	2.48
Total	6.33	6.31	6.33	6.31	6.31	6.31	6.31	6.31	6.31	6.31	6.31	6.31	6.31	6.31
AVG DAILY CENSUS														
Adult	182.9	182.4	182.4	182.4	182.4	182.4	182.4	182.4	182.4	182.4	182.4	182.4	182.4	182.4
Detox	15.2	15.4	15.4	15.4	15.4	15.4	15.4	15.4	15.4	15.4	15.4	15.4	15.4	15.4
Peds & Pedi ICU	7.6	7.5	7.5	7.5	7.5	7.5	7.5	7.5	7.5	7.5	7.5	7.5	7.5	7.5
Psychiatry	107.5	107.1	107.1	107.1	107.1	107.1	107.1	107.1	107.1	107.1	107.1	107.1	107.1	107.1
Chemical Dependency Rehab	24.4	24.5	24.5	24.5	24.5	24.5	24.5	24.5	24.5	24.5	24.5	24.5	24.5	24.5
Physical Medicine & Rehab	13.7	13.2	13.2	13.2	13.2	13.2	13.2	13.2	13.2	13.2	13.2	13.2	13.2	13.2
Newborn	8.7	8.6	8.6	8.6	8.6	8.6	8.6	8.6	8.6	8.6	8.6	8.6	8.6	8.6
Total	360.0	358.7	358.7	358.7	358.7	358.7	358.7	358.7	358.7	358.7	358.7	358.7	358.7	358.7
CASE MIX INDEX (CMI)	2015 Proj.	2016 Budget												
Medicare & Medicare HMO	1.29	1.29												
Medicaid & Medicaid HMO	0.83	0.83												

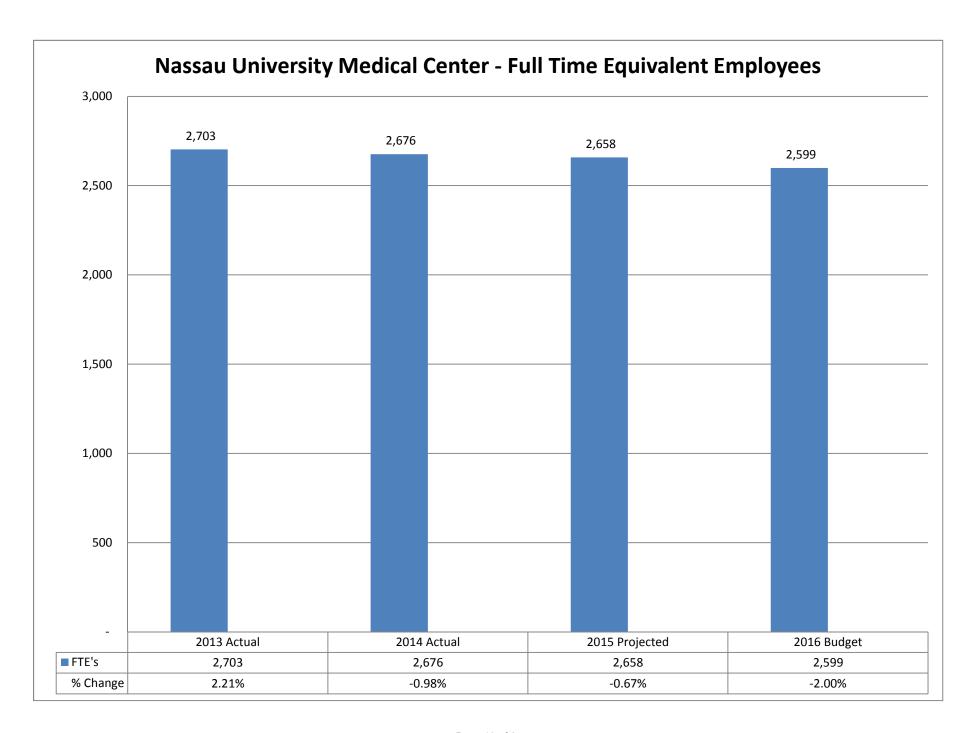
Nassau Health Care Corporation and Subsidiaries Key Operating Statistics Nassau University Medical Center For the twelve months ended 12/31/16

2016 Budgeted

	2015	1451	FED	NAAD	ADD	NAAV			AUG	CED	OCT	NOV	DEC	TOTAL
AMBULATORY VISITS (Exc. Admits)	<u>Projected</u>	<u>JAN</u>	<u>FEB</u>	MAR	<u>APR</u>	MAY	<u>JUN</u>	JUL	<u>AUG</u>	<u>SEP</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>	<u>TOTAL</u>
General Clinic	158,558	11,479	12,135	14,425	14,520	13,255	14,058	13,085	13,317	13,033	13,256	13,256	13,256	159,076
HIV Clinic	3,026	244	188	237	286	224	278	245	229	234	241	241	241	2,887
Oncology Clinic	5,427	392	436	514	504	477	437	488	489	470	467	467	467	5,609
CDC Clinic	599	30	46	53	34	51	47	31	53	36	42	42	42	508
Hyperbaric Clinic	3,627	212	234	288	332	300	333	342	381	324	305	305	305	3,661
Mental Health	13,116	1,017	1,017	1,245	1,253	1,166	1,099	1,086	1,186	1,180	1,139	1,139	1,139	13,665
Emergency Room (Total)	72,558	6,157	5,234	6,069	5,717	6,480	6,172	6,632	6,113	6,144	6,080	6,080	6,080	72,957
Emergency Room Admits	16,692	1,408	1,219	1,352	1,313	1,422	1,452	1,481	1,405	1,385	1,074	1,074	1,074	15,659
Ambulatory Surgery	5,375	380	409	479	467	497	490	467	453	476	458	458	458	5,491
Hemodialysis	22,134	1,732	1,729	1,895	1,866	1,827	1,919	2,024	1,873	1,891	1,862	1,862	1,862	22,341
Referred Ambulatory	6,173	412	420	691	624	606	645	571	548	514	559	559	559	6,708
Total	290,591	22,055	21,848	25,896	25,603	24,883	25,478	24,971	24,642	24,302	24,409	24,409	24,409	292,904
LABOR STATISTICS:														
Full-Time Equivalent (FTE) Total	2,658.4	2,598.9	2,598.9	2,598.9	2,598.9	2,598.9	2,598.9	2,598.9	2,598.9	2,598.9	2,598.9	2,598.9	2,598.9	2,598.9







## Nassau Health Care Corporation and Subsidiaries Projected Revenue & Expenses A. Holly Patterson Extended Care Facility Comparative

Operating Revenues:		Audited FYE /31/2014	Projected FYE 12/31/2015		dgeted FYE 31/2016
Net patient service revenue	\$	56,930	\$ 56,114	\$	57,148
Other Operating Revenues:	Ą	30,330	ÿ 30,114	Ų	37,140
NYS Intergovernmental transfer		7,920	8,017		8,357
Interim Access Assurance Fund (IAAF)		-	-		-
Nassau County Billings		_	_		_
Historical Mission Payments		2,808	_		_
Federal & State Aid		-	_		_
Practice Plan Revenue		_	_		_
Miscellaneous		577	62		527
Miscellaneous		377		-	327
Total Operating Revenues		68,235	64,194		66,032
Operating Expenses:					
Salaries		29,143	29,378		29,646
Fringe Benefits		17,720	19,579		18,121
Supplies		3,996	3,772		3,973
Expenses		9,371	8,039		7,371
Utilities		1,470	1,363		1,390
Depreciation Expense		914	836		837
Total Operating Expenses		62,614	62,968		61,338
Income (loss) before OPEB expenses		5,621	1,226		4,694
Employee benefits - OPEB		(5,672)	(5,999)		(6,344)
Operating loss		(51)	(4,772)		(1,650)
Non-Operating Activates					
Interest Income		14	18		16
Interest Expense		(3,111)	(2,730)		(2,750)
Total Non-Operating Activities		(3,097)	(2,712)	'	(2,734)
Capital contributions		-			
Change in Net Position	\$	(3,148)	\$ (7,484)	\$	(4,384)

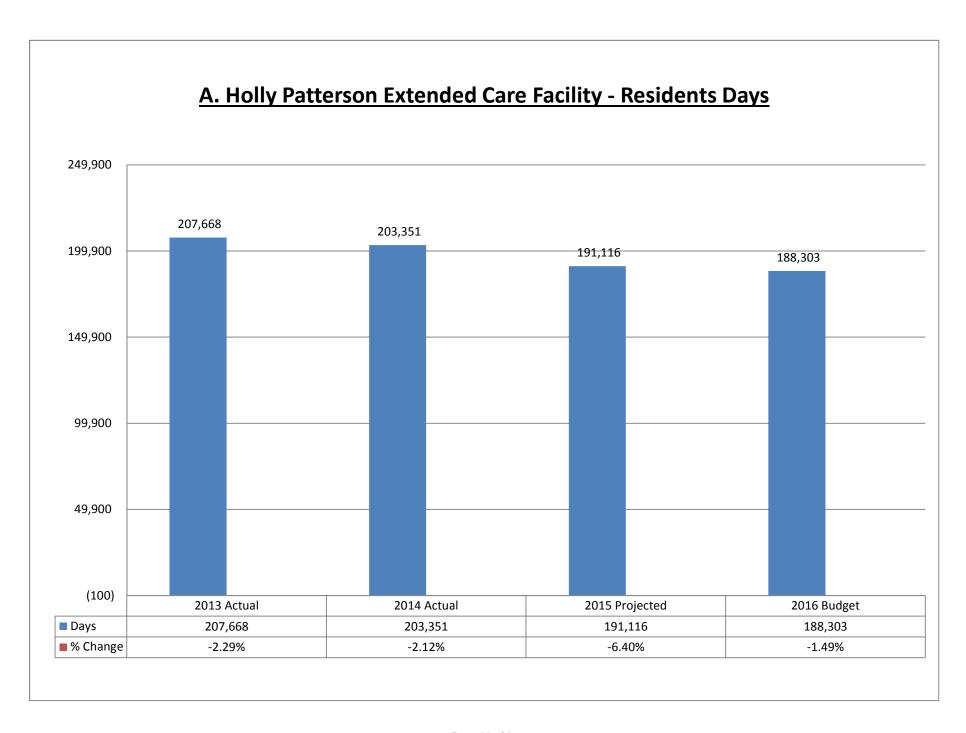
#### Nassau Health Care Corporation and Subsidiaries Projected Revenue & Expenses A. Holly Patterson Extended Care Facility Comparative For Twleve Months

(III THOUSAITUS)		Projected FYE		lgeted FYE						2016 Budget						
O	12/	31/2015	12/3	31/2016	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>Apr</u>	May	<u>Jun</u>	<u>Jul</u>	Aug	<u>Sep</u>	<u>Oct</u>	Nov	<u>Dec</u>
Operating Revenues:  Net patient service revenue	\$	56,114	\$	57,148	4,829	4,517	4,829	4.673	4,829	4,673	4,852	4,852	4,695	4,852	4,695	4,852
Other Operating Revenues:	ş	30,114	Ş	37,146	4,023	4,317	4,023	4,073	4,023	4,073	4,032	4,032	4,033	4,032	4,033	4,032
NYS Intergovernmental transfer		8,017		8,357	708	662	708	685	708	685	708	708	685	708	685	708
Interim Access Assurance Fund (IAAF)		-		-	-	-	-	-	-	-	-	-	-	-	-	-
Nassau County Billings		_		-	_	_	_	_	_	-	_	_	_	_	_	_
Historical Mission Payments		-		-	-	-	-	-	-	-	-	-	-	-	-	-
Federal & State Aid		-		-	-	-	-	-	-	-	-	-	-	-	-	-
Practice Plan Revenue		-		-	-	-	-	-	-	-	-	-	-	-	-	-
Miscellaneous		62		527	44	44	44	44	44	44	44	44	44	44	44	43
Total Operating Revenues		64,194		66,032	5,581	5,223	5,581	5,402	5,581	5,402	5,604	5,604	5,424	5,604	5,424	5,603
Operating Expenses:																
Salaries		29,378		29,646	2,511	2,349	2,511	2,430	2,511	2,430	2,511	2,511	2,430	2,511	2,430	2,511
Fringe Benefits		19,579		18,121	1,535	1,436	1,535	1,485	1,535	1,485	1,535	1,535	1,485	1,535	1,485	1,535
Supplies		3,772		3,973	337	315	337	326	337	326	337	337	326	337	326	337
Expenses		8,039		7,371	624	584	624	604	624	604	624	624	604	624	604	624
Utilities		1,363		1,390	118	110	118	114	118	114	118	118	114	118	114	118
Depreciation Expense		836		837	71	66	71	69	71	69	71	71	69	71	69	71
Total Operating Expenses		62,968		61,338	5,195	4,860	5,195	5,028	5,195	5,028	5,195	5,195	5,028	5,195	5,028	5,195
Income (loss) before OPEB expenses		1,226		4,694	386	363	386	374	386	374	409	409	396	409	396	408
Employee benefits - OPEB		(5,999)		(6,344)	(537)	(503)	(537)	(520)	(537)	(520)	(537)	(537)	(520)	(537)	(520)	(537)
Operating loss		(4,772)		(1,650)	(152)	(140)	(152)	(146)	(152)	(146)	(129)	(129)	(124)	(129)	(124)	(130)
Non-Operating Activates																
Interest Income		18		16	1	1 (210)	1	1	1 (222)	1 (225)	1 (222)	1	1	1	1	1
Interest Expense Total Non-Operating Activities		(2,730) (2,712)		(2,750) (2,734)	(233) (232)	(218) (217)	(233) (232)	(225) (224)	(233) (232)	(225) (224)	(233) (232)	(233) (232)	(225) (224)	(233) (232)	(225) (224)	(233) (232)
Capital contributions				(4,384)	(371)	(347)	(371)	(359)	(371)	(359)	(371)	(371)	(359)	(371)	(359)	(371)
Change in Net Position	\$	(7,484)	\$	(4,384) \$	(383) \$	(356) \$	(383) \$	(370) \$	(383) \$	(370) \$	(360) \$	(360) \$	(348) \$	(360) \$	(348) \$	(361)
Change in Net i Osition	<u> </u>	(1,704)		ל ודטכיד)	(303) 3	(330) 3	(303) 3	(3/0) 3	(303) 3	(3/0) 3	(300) 3	(300) 3	(370) 3	(300) 3	(370) 3	(301)

Nassau Health Care Corporation and Subsidiaries Key Operating Statistics A. Holly Patterson Extended Care Facility For the twelve months ended 12/31/16 (In Thousands)

2016 Budgeted

	2015													
	Projected	<u>JAN</u>	<u>FEB</u>	MAR	<u>APR</u>	MAY	<u>JUN</u>	<u>JUL</u>	<u>AUG</u>	<u>SEP</u>	<u>ост</u>	NOV	DEC	TOTAL
PATIENT DAYS:														
Geriatrics	178,198	14,844	13,887	14,844	14,365	14,844	14,365	14,844	14,844	14,365	14,844	14,365	14,849	175,260
HIV	5,708	485	453	485	469	485	469	485	485	469	485	469	484	5,723
Ventilator	7,211	621	580	621	599	621	599	621	621	599	621	599	618	7,320
Total	191,116	15,950	14,920	15,950	15,433	15,950	15,433	15,950	15,950	15,433	15,950	15,433	15,951	188,303
Average Daily Census														
Geriatrics	490	478.8	478.9	478.8	478.8	478.8	478.8	478.8	478.8	478.8	478.8	478.8	479.0	478.9
HIV	15	15.6	15.6	15.6	15.6	15.6	15.6	15.6	15.6	15.6	15.6	15.6	15.6	15.6
Ventilator	20	20.0	20.0	20.0	20.0	20.0	20.0	20.0	20.0	20.0	20.0	20.0	19.9	20.0
Total	525.0	514.4	514.5	514.4	514.4	514.4	514.4	514.4	514.4	514.4	514.4	514.4	514.5	514.5
PERCENT OCCUPANCY: (Budget/Actual Bed	<u>ls)</u>													
Geriatrics	88.9%	87.2%	87.2%	87.2%	87.2%	87.2%	87.2%	87.2%	87.2%	87.2%	87.2%	87.2%	87.2%	87.2%
HIV	78.2%	78.2%	78.1%	78.2%	78.2%	78.2%	78.2%	78.2%	78.2%	78.2%	78.2%	78.2%	78.1%	78.2%
Ventilator	98.8%	100.2%	100.0%	100.2%	99.8%	100.2%	99.8%	100.2%	100.2%	99.8%	100.2%	99.8%	99.7%	100.0%
Total	88.9%	87.4%	87.3%	87.4%	87.3%	87.4%	87.3%	87.4%	87.4%	87.3%	87.4%	87.3%	87.4%	87.3%
LABOR STATISTICS:														
Full-Time Equivalent (FTE) Total	515.6	499.8	499.8	499.8	499.8	499.8	499.8	499.8	499.8	499.8	499.8	499.8	499.8	499.8



## Nassau Health Care Corporation and Subsidiaries Projected Revenue & Expenses Physician Faculty Practice Plan Comparative

Operating Revenues:	Audited FYE 12/31/2014	Projected FYE 12/31/2015	Budgeted FYE 12/31/2016
Net patient service revenue	\$ 25,666	\$ 23,903	\$ 23,918
Other Operating Revenues:	25,000	25,505	Ç 25,510
NYS Intergovernmental transfer	_	_	_
Interim Access Assurance Fund (IAAF)	-	-	-
Nassau County Billings	-	-	-
Historical Mission Payments	-	-	-
Federal & State Aid	-	-	-
Practice Plan Revenue	(12,527)	(11,174)	(11,994)
Miscellaneous	-		
Total Operating Revenues	13,139	12,728	11,924
Operating Expenses:			
Salaries	10,663	9,918	9,694
Fringe Benefits	411	994	420
Supplies	-	-	-
Expenses	2,065	1,818	1,810
Utilities	-	-	-
Depreciation Expense		-	
Total Operating Expenses	13,139	12,730	11,924
Income (loss) before OPEB expenses		(1)	
Employee benefits - OPEB	-	-	-
Operating loss	-	(1)	-
Non-Operating Activates			
Interest Income	-	1	-
Interest Expense	-	-	-
Total Non-Operating Activities	-	1	-
Capital contributions	<del>-</del>		<u> </u>
Change in Net Position	\$ -	\$ -	\$ -

#### Nassau Health Care Corporation and Subsidiaries Projected Revenue & Expenses Physician Faculty Practice Plan Comparative For Twleve Months (In Thousands)

(In Thousands)														
	Projected	Budgeted						201						
	FYE 12/31/2015	FYE 12/31/2016	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>Apr</u>	May	Bud <u>։</u> <u>Jun</u>	get <u>Jul</u>	Aug	<u>Sep</u>	Oct	Nov	Dec
Operating Revenues:	,,	,,	<u> </u>		11141	<u>- 19-</u>		<u></u>		<u></u>	<u> </u>	<u></u>		
Net patient service revenue	\$ 23,903	\$ 23,918	\$ 2,026	\$ 1,895	\$ 2,026	\$ 1,960	\$ 2,026	\$ 1,960	\$ 2,026	\$ 2,026	\$ 1,960	\$ 2,026	\$ 1,960	\$ 2,026
Other Operating Revenues:														
NYS Intergovernmental transfer	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Interim Access Assurance Fund (IAAF)	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Nassau County Billings	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Historical Mission Payments	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Federal & State Aid	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Practice Plan Revenue	(11,174)	(11,994)	(1,016)	(950)	(1,016)	(983)	(1,016)	(983)	(1,016)	(1,016)	(983)	(1,016)	(983)	(1,016)
Miscellaneous		-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total Operating Revenues</b>	12,728	11,924	1,010	945	1,010	977	1,010	977	1,010	1,010	977	1,010	977	1,010
Operating Expenses:														
Salaries	9,918	9,694	821	768	821	795	821	795	821	821	795	821	795	821
Fringe Benefits	994	420	36	33	36	34	36	34	36	36	34	36	34	36
Supplies	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Expenses	1,818	1,810	153	143	153	148	153	148	153	153	148	153	148	153
Utilities	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Depreciation Expense	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Operating Expenses	12,730	11,924	1,010	945	1,010	977	1,010	977	1,010	1,010	977	1,010	977	1,010
Income (loss) before OPEB expenses	(1)		-	-	-	-	-	-	-	-	-	-	-	-
Employee benefits - OPEB	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Operating loss	(1)	-	-	-	-	-	-	-	-	-	-	-	-	-
Non-Operating Activates														
Interest Income	1	-	-	-	-	-	-	-	-	-	-	-	-	-
Interest Expense			-	-	-	-	-	-	-	-	-	-	-	-
Total Non-Operating Activities	1	-	-	-	-	-	-	-	-	-	-	-	-	-
Capital contributions			-	-	-	-	-	-	-	-	-	-	-	
Change in Net Position	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

## Nassau Health Care Corporation and Subsidiaries Projected Revenue & Expenses Nassau Health Care Corp, LTD. Comparative

Oneveting Revenues		udited FYE 31/2014	Project FYE 12/31/2		Budgeted FYE 12/31/2016		
Operating Revenues:	\$		\$	_	\$		
Net patient service revenue	Ş	-	Ş	-	Ş	-	
Other Operating Revenues:  NYS Intergovernmental transfer		_		_		_	
Interim Access Assurance Fund (IAAF)		_		_		_	
Nassau County Billings		_		_		_	
Historical Mission Payments		_		_		_	
Federal & State Aid		_		_		_	
Practice Plan Revenue		_		_		_	
Miscellaneous		7,795	(	9,283		10,000	
Total Operating Revenues		7,795	9	9,283		10,000	
Operating Expenses: Salaries		_		_		_	
Fringe Benefits		_		_		_	
Supplies		_		_		_	
Expenses		12,052	(	9,283		10,000	
Utilities		-	·	-		-	
Depreciation Expense		-		-			
Total Operating Expenses		12,052		9,283		10,000	
Income (loss) before OPEB expenses		(4,257)					
Employee benefits - OPEB		-		-		-	
Operating loss		(4,257)		-		-	
Non-Operating Activates							
Interest Income		2		1,000		2	
Interest Expense		900		-		900	
Total Non-Operating Activities		902	:	L,000		902	
Capital contributions		-				-	
Change in Net Position	\$	(3,355)	\$ :	L,000	\$	902	

Nassau Health Care Corporation and Subsidiaries Projected Revenue & Expenses Nassau Health Care Corp, LTD. Comparative (In Thousands)

	Projected Budgete FYE FYE						2016 Budge							
	12/31/2015	12/31/2016	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>Apr</u>	May	<u>Jun</u>	<u>Jul</u>	Aug	<u>Sep</u>	<u>Oct</u>	Nov	Dec
Operating Revenues:														
Net patient service revenue	\$ -	\$ -	\$ -	\$ - \$	- \$	-	\$ -	\$ - \$	- \$	- \$	\$ - \$	- \$	- 5	\$ -
Other Operating Revenues:														
NYS Intergovernmental transfer	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Interim Access Assurance Fund (IAAF)	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Nassau County Billings	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Historical Mission Payments Federal & State Aid	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Practice Plan Revenue Miscellaneous	- 9,283	10.000	- 847	- 792	- 847	- 820	- 847	- 820	- 847	- 847	- 820	- 0.47	- 820	- 847
Miscellaneous	9,283	10,000	847	792	847	820	847	820	847	847	820	847	820	847
Total Operating Revenues	9,283	10,000	847	792	847	820	847	820	847	847	820	847	820	847
Operating Expenses:														
Salaries	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Fringe Benefits	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Supplies	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Expenses	9,283	10,000	847	792	847	820	847	820	847	847	820	847	820	847
Utilities	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Depreciation Expense			-	-	-	-	-	-	-	-	-	-	-	-
Total Operating Expenses	9,283	10,000	847	792	847	820	847	820	847	847	820	847	820	847
Income (loss) before OPEB expenses														
income (loss) before OPEB expenses														
Employee benefits - OPEB	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Operating loss	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Non-Operating Activates														
Interest Income	1,000	2	0	0	0	0	0	0	0	0	0	0	0	0
Interest Expense	-	900	76	71	76	74	76	74	76	76	74	76	74	76
Total Non-Operating Activities	1,000	902	76	71	76	74	76	74	76	76	74	76	74	76
Capital contributions			_	_	_		_	_		_	_	_	_	_
Capital Contributions														
Change in Net Position	\$ 1,000	\$ 902	\$ 76	\$ 71 \$	76 \$	74	\$ 76	\$ 74 \$	76 \$	76 \$	\$ 74 \$	76 \$	74	\$ 76