# MINUTES OF THE PUBLIC SESSION OF THE NASSAU HEALTH CARE CORPORATION BOARD OF DIRECTORS' MEETING HELD ON APRIL 27, 2009

Directors Present
Martin D. Payson, Chair
Joseph Capobianco, Esq.
Lawrence E. Elovich, Esq.
Bradley L. Gerstman, Esq.
Rosemarie Guercia, MD
Jemma Marie-Hanson, RN
Greg-Patric Martello, Esq.
George W. Miner, MD, MBA

Not Present
Leonard A. Benedict, MD, MPH
John M. Brickman, Esq.
Barbara Ross-Lee, DO
John F. Ragano, Esq.
Frank J. Saracino, EdD

Non-Voting Directors Present
Arthur A. Gianelli, President/CEO
Asif M. Rehman, MD

Hospital Administration
Gary E. Bie, SVP/CFO
Reginald Bullock, Esq., SVP for Legal Affairs
Paul J. Rowland, SVP/COO
Larry Slatky, SVP Extended Care Facility
Steve Walerstein, MD, SVP/Medical Affairs
Kathy Skarka, VP for Patient Care Services
Joan A.Soffel, Assistant to the Board/CEO

- 1. Martin D. Payson, Chair, Board of Directors of the Nassau Health Care Corporation, noted the presence of a quorum. The meeting was opened at 8:35 a.m.
- 2. Adoption of Minutes. Upon a motion made and duly seconded, the minutes of the March 30, 2009 Board of Directors meeting were unanimously approved.
- 3. Report of the Chairman. No report.
- Report of the President/CEO. Mr. Gianelli reported on the effects of the NYS budget cuts.
   A more detailed discussion regarding actions being taken will be discussed in Executive Session.

The Initial Problem. Through March, it is estimated, without any actions on the part of the company or the DOH regarding DSH payments, that our baseline gap will be \$24-25 million. There is nothing in the March financials that changes that projection. Two things will occur in April that may have an impact on that gap. By the end of the month, NHCC will refund its entire variable demand rate obligation to a more favorable interest rate for a savings of \$2 million in interest expense. The April census and discharge numbers will be improved in April and will perhaps be over budget by the end of the month. The census exceeded 500 for two days last week. It is good in the sense that there is demand for service. NUMC has difficulty with appropriate discharge levels when the census is high—there is a systems crunch with admissions/discharges. If you look at net patient service revenue and back out bad debt expense, compared to salary and fringe benefits for 2005-2008 compared to the first quarter 2009, the contribution margin revenue is in excess of salary for fringe benefits by \$34 million in 2005, and a projected \$20.7 million for 2009. Net patient service revenue does not keep up with the growth of salary and fringe benefits. This is further compounded by DOH budget cuts on recurring reimbursements that the hospital has received over the last few years. The salary and fringe benefit contribution is 86.5% of net patient revenue in 2005; in 2009 it is 92.2%. One hundred fifty FTEs were added with the opening of the new psychiatric units. However, between 2005 and 2009, if you back out the new psychiatry units, the FTEs are still up by 150. FTEs need to be aligned with expenses. The Corporation is making a real effort to reduce bad debt expenses and focusing on collections.

The program is working, but there are some issues that need to be addressed. Mr. Gianelli read an e-mail from Gary Bie, Richard Perrotti and John Sherman regarding how the new collection program is working. HealthFirst has increased enrollment, lines for financial assistance have never been longer, and the cashiers have had the busiest weeks that they have ever experienced. At the health centers, there are issues regarding expanding cashier hours, point to service cash collections, and hiring a part-time security guard to pick up cash collections at the CHCs. Other issues include a need to add HealthFirst personnel in the ambulatory department for applications and tracking system with Healthfirst to measure productivity. There were modest complaints, but so far the program is working well.

How can the 2009 baseline budget gap be narrowed? Before the State budget action, the deficit would have been addressed by accelerating DSH payments and the DOH rebasing. There are a number of initiatives that should have a positive effect on the bottom line, but are not factored into this calculation because it is far too early for results. The bottom line not withstanding initiatives is to get back to the original budget gap. The State budget cuts are an additional burden that must be addressed. The AHP cuts will be offset by additional IGT revenue. There is a possibility that additional bad debt and charity funds will become available for the health centers if CMS approves a waiver.

30 Day Emergency Plan. Mr. Gianelli must get the gap to \$7 million; if not, it becomes \$14 million in 2010. A number of initiatives are underway with real estate (a brief presentation will be made in Executive Session). RFP's were sent out for the 85 acres in East Meadow and Uniondale looking for national and regional partners. The Capital program continues with Roosevelt, Veterans Administration Clinic, PMR, Lobby improvements and placement of the ER (utilizing the current cafeteria). A grievance was filed by the CSEA regarding the loss of the cafeteria and administration is hoping to resolve that issue. Administration does not have another option because the funding for the ER must be spent within the year. Plans are also be discussed for the construction of a stand alone ambulatory building located near Carmen Avenue, financed through low interest financing. It is important to note that there are extreme limits with the hospital's ability to succeed in ambulatory care while it is located in the basement of this building. The AHP replacement continues with a slight glitch regarding pesticides on the property. Mr. Benrubi is meeting with HUD to come up with remediation plan. One outcome could be a sizeable clean up. Administration is waiting for the State to move on approval for two Medicaid assisted living facilities, which NHCC is partnering with the owners of Hempstead Park Nursing Home. NHCC would serve as the medical director of over 900 beds. A dramatic change is taking place in the department of medicine to buttress the hospital services with community physicians and specialty services. Negotiations are commencing for a 340B outpatient pharmacy and the FQHC application is making its way though NYS processing. There has been good success with federal appropriations and of the five submitted, Rep. Carolyn McCarthy has passed four: NUCARE, Sexual Assault, ER and post traumatic stress disorder for returning veterans.

The Institute for Health Care Disparities recently held a Best Practices seminar with 250 attendees and the feedback was very good. Dr. Cuyjet recently requested to transition away from chairmanship of the Department of Medicine to enable him to take a more active role in the Institute. Mr. Gianelli agreed to elevate Dr. Cuyjet VP Minority Health Initiatives to SVP for Health Care Equity. This promotion also sends a signal to stakeholders that NHCC is very serious about disparities. NuCare will go from a concept to a reality in September. Drs. Walerstein and Rubin attended a Triple Aim Program in Washington that will sponsor a prototype program in July for 30-40 institutions to participate throughout the United States including NUMC. The Kaiser Foundation will update a study with a national survey that will include NUMC. Mr. Gianelli will be involved with the National Association of Public Hospitals to advocate for maximized DSH founds. Mr. Slatky was appointed to a committee on regional pricing for Nursing homes. The regional pricing has been postponed until 4/1/10. The "green" and "smoke free" campus was initiated at the direction of Mr. Payson. NHCC is

working with the Imus group, who is affiliated with the Hackensack Medical Center and provides green cleaning products. By June 1<sup>st</sup>, the campus will be smoke free. The United Hospital Fund is honoring George Miner as trustee of the year on May 8<sup>th</sup>. Dr. Walerstein was appointed Governor of the American College of Physicians. Because of ambulatory reform, an effort has been made to organize all reforms using the method People, Process and Payment, Practice, Places, Programs and Performance. The steering committee will coordinate these activities.

Veterans Administration Clinic. Mr. Gianelli reported that the County has, for a long time, hosted a VA clinic in Plainview. The County would like to relocate the clinic at NUMC. The original arrangement allowed the clinic to use the facility free of charge. Mr. Gianelli feels that it is important to support our veterans, but the arrangement has been going back and forth for years. The County has been generous enough to provide capital money to build the clinic and the VA will not be responsible for rent. This is an exception to the rule and is the right thing to do because it is important for the Veterans and the County. At a recent forum regarding land use in East Meadow, over 40 people attended, and of those, 35 were veterans of foreign wars over the age of 75. Mr. Gianelli would like to establish a relationship with the Veterans in East Meadow. The new location of the clinic, which would be located in the "Q" Building, is supported by the County Executive and County Legislature. Mr. Gianelli introduced Marilyn Gottlieb, Chief Deputy County Executive. Ms. Gottlieb said that this is a historic relationship between the County and the Veterans. The VA was anxious to close the clinic in Plainview because they felt that there was no reason for it since veterans could go to NYC or Northport. The veterans in Nassau felt very strongly in opposition to that. The County agreed to provide a space free to the VA for our veterans and the logical place to move the clinic was to the medical center. Mr. Payson asked if NHCC would also be responsible for the maintenance and essentially be entering into the County's position with the VA. He noted that the County has been very generous to NHCC in many ways. Ms. Gottlieb said that NHCC would be responsible for the maintenance of the clinic in addition to free space. She noted that there are two different populations of veterans, the older and the new veterans coming back from Iraq and Afghanistan who are younger veterans with families who may not know about the other services offered here at NUMC. Mr. Bullock referred to his memo to the Board dated April 16, 2009 (included in the Board packet) "Modification of existing County Lease and sublease to the Federal Veterans Administration". Upon a motion made, duly seconded and unanimously approved, the Board of Directors approved the modification of existing County Lease<sup>1</sup> and Sublease to the Federal Veterans Administration as set forth in the attached memorandum dated April 16, 2009. Resolution No. 066-2009.

Regarding the recent swine flu health emergency, Ms. Hanson requested an update. Dr. Walerstein reported that staff has been working with the Department of Health. The outbreak of the swine flu centered in Mexico, with recent reports of outbreaks in New Zealand, Canada, Spain as well as the United States (California, Texas, Kansas, Ohio and New York). There are mild cases reported in the United States and Dr. Walerstein has been in touch with the Nassau County Department of Health and NYC regarding a series of recommendations and bulletins. Internally, Dr. Walerstein is working with the ER under the chairmanship of Dr. Boutin and Anne Hueser, RN, making sure staff follows proper procedures in identifying symptoms. The symptoms include fever, respiratory, coughing. Patients presenting with symptoms will be isolated, if volumes should grow, the isolation will be shifted to the pediatric area for evaluation. Gowns and masks are on hand and Mr. Rowland and Pharmacy have purchased 500 courses of Tamiflu for the medical center. The last update from the DOH was at 9:15 p.m. last night and at this time Maria Ninivaggi and Dr. Mitchell Rubin are making sure there are no updates or recommendations as of this morning. The cases in New York were in Fresh Meadows at St. Francis School with 8 students having been tested positive for the swine flu. There were 139 children seen at Schneider's/LIJ and went home, all clinically well and stable. The outbreak at St. Francis

clearly originated from Mexico where the students had recently visited for Spring break. Because this is a new strain it is impossible to predict. To date, there has not been an influx of patients or phone calls. Ms. Hanson asked what the clinical plan was for the health centers. Dr. Walerstein said that as of last night the recommendations are to access the patients who present with flu-like symptoms and if there was no contact with swine flu or recent travel, they can go home. If they have one risk and are under two or over 65 they will be tested and treated. It was noted that the incubation period is very fast (48-72 hours). Mr. Payson asked if the patients would be triaged quickly at the health centers and ER, minimizing potential risks for other patients in the waiting area. Dr. Walerstein said that staff has been instructed to ask the patients if they have respiratory ailment and they would be immediately isolated, but there is not a mask policy in place at this time. Dr. Miner asked if there was a Corporate policy in place for employees. Dr. Walerstein said that there are Corporate policies on the website for employees for a general surge influx, but not one specifically for swine flu.

- 5. Report of the Medical Professional Affairs Committee and Medical Director. Dr. Miner, chair of the committee, reported that a resolution is required to recommend candidates for appointment and reappointment. Dr. Miner presented the recommendations made by the Credentials Committee for appointment to the Medical and Dental Staff to the Executive Committee of the Medical Staff at their meeting held on April 7, 2009. There were no issues regarding the appointments. Dr. Miner noted that he would like to discuss a few issues in Executive Session. Upon a motion made, duly seconded and unanimously approved, the Board of Directors approved the recommendations made by the Credentials Committee for appointments to the Medical and Dental Staff to the Executive Committee of the Medical Staff at their meeting held on April 7, 2009. Resolution No. 067-2009.
- 6. Report of the Finance Committee. Mr. Elovich, Chair of the committee, reported that the committee met on April 22, 2009 and reviewed a number of contracts and a list of the contracts recommended for approval are included in the Board packet. Dr. Miner requested a discussion regarding the RBSD contract in Executive Session. Upon a motion made, duly seconded and unanimously approved, the Board of Directors adopted the Resolution Approving Finance Committee Recommendations dated April 22, 2009, with no exceptions, as set forth in the attached Master Resolution M- 068-2009.

Jeffrey Mosenson Foundation/Nassau County EMS Police-Fire Academy. Mr. Bullock reported that NHCC has been building a Nassau County training academy through the Jeffrey Mosenson Foundation, matching grant funding. There is one final need for asbestos abatement that requires an additional contribution by the Corporation in the amount of \$35,000 to be spent by the Foundation to pay for the work. Mr. Gianelli noted that anytime retrofitting is done at the Medical Center, there is always a chance of finding asbestos. Upon a motion made, seconded and unanimously approved, the Board approved an additional contribution by NHCC in the amount of \$35,000 to the Jeffrey Mosenson Foundation for asbestos abatement of the Fire Academy training center at NUMC. Resolution No. 069-2009.

<u>NuHealth.</u> Mr. Gianelli reported that the Board previously received information from Crown Advertising and their subcontractor, Humanity, regarding an analysis of NHCC's marketing position and their recommendations based upon that analysis. Mr. Gianelli believes the Corporation would benefit from the use of a shorter name that provides a clearer identification with the Corporation and the community it serves and will assist the Corporation in its efforts to promote its services and image through marketing and advertising. Further discussion will be held in Executive Session.

7. Report of the Ambulatory Care Committee. Dr. Guercia, Chair of the committee, reported that the committee met on April 14, 2009. Discussions included problems with the State budget. It was noted that the additional HEAL funds will be helpful, but will not correct the budget deficits. There is no overtime at the health centers and adjustments of hours will be made to compensate for the Saturday and evening services. There will also be a reduction of physicians and dentists. Despite the remarkable increase in patients at Freeport (500) there was no increase in revenue. The committees also discussed percentage of patients applying for insurance, financial assistance or self-pay. The FQHC look-alike status is proceeding. The committee is still trying to identify a consumer as a representative of that Board. The next meeting is scheduled for May 12, 2009.

Mr. Gianelli reported that as Dr. Guercia pointed out, the March financials show that growth continues at the health centers and there is demand out there. If you compare March 2008 to March 2009, volumes went from 6,011 to 7,081. In March 2008, revenues were \$694 thousand compared to \$848 thousand in March 2009. It was anticipated that the FQHC would occur more quickly than it has.

Ms. Hanson asked for an update on how the staff is acclimating to the changes and the standards of care related to those changes. Mr. Gianelli has asked Drs. Rubin and Ward to circulate a written report to the Board of Directors regarding progress.

- 8. Report of the Extended Care Committee. Mr. Saracino, Chair of the committee, is away. The committee met on April 8, 2009 and the report is included in the Board packet.
- 9. Report of the Facilities Committee. Mr. Gerstman, Chair of the committee, reported that plans for the ED/Radiology were discussed and to ensure that proper space is allocated for the relocation of the food area for employees. The capital project spread sheet was reviewed for all upcoming projects. JCAHO readiness continues with discussions by the teams monitoring problems and making corrections is a timely manner. There has been tremendous improvement from where the committee started when Mr. Gerstman first joined the Board. Patient satisfaction related to support services was reviewed, and there are daily operational morning reports involving the various administrative teams. The installation of security cameras will help to provide more opportunity for diversifying security staff assignments. The parking garage work has begun to correct problems for the next few vears. Ms. Hanson asked do we have a comparative of how we are doing with satisfaction surveys related to six months ago and now, do we have a process of getting that information back to the staff and what is gong on with the service. Mr. Gianelli said yes to both. Helen Lavas, Director of Service Excellence will prepare a presentation for the Board. All of the managers have access to patient satisfaction results on the website on a daily basis. Ms. Lavas compiles the information and transmits it to the department heads and follows up with them. Mr. Gianelli meets quarterly with key department heads and Ms. Lavas to go over patient satisfaction data. Last year was disappointing because the first half of the year saw improvements and the second half slid backward. Mr. Gianelli noted that there were many new implementations taking place at that time such as the new electronic medical records system and preparations for JCAHO. Rather than focus on scores, Mr. Gianelli has asked Ms. Lavas to focus on behavior and ten things that staff could do right to improve their scores. Mr. Gianelli will ask Ms. Lavas for a detailed presentation, floor by floor and score by score in May. Mr. Gerstsman noted that his report only focuses on the facilities portion of patient satisfaction and there is daily communication between administration and staff.
- 10. Report of the Legal and Audit Committee. No report this month.
- 11. <u>Close of Regular Meeting.</u> Martin D. Payson Chair closed the meeting and opened the floor for public comment.

There were no comments from the public.

12. Report from Executive Session. Upon return to Public Session, the Board reported that the following actions were taken:

<u>30-Day Plan</u>. Upon a motion made, duly seconded and approved by a majority of the directors present, the Board of Directors voted to support the CEO in his endeavors to take all necessary and reasonable action to address the increased budgetary exposure of the Corporation resulting from the 2009-2010 State budget and to reduce the Corporation's budget deficit for fiscal years 2009 and 2010. Dr. Rosemarie Guercia and Jemma Marie-Hanson abstained from the vote. Resolution No. 070-2009.

\*NuHealth. Upon a motion made, seconded and unanimously approved the Board approved a resolution authorizing the Corporation to file a Certificate of Assumed Name and to take such other actions described in the resolution for the marketing and promotion of the new name (see attached resolution). Resolution No. 071-2009.

\*RBSD Architects. Upon a motion made, seconded and unanimously approved, the Executive Committee approved an amendment to the contract with RBSD Architects to provide additional architectural services for the Roosevelt Community Health Center in an amount not to exceed \$133,500 (\$42,000 for building remediation, \$37,500 for NHCC requested changes and \$54,000 for interior design), for the period 09/27/07-12/31/09. (Total contract \$648,000). Resolution No. 061-2009.

#### 13. Adjournment

Upon a motion, duly made and unanimously approved, the meeting was adjourned at 9:45 a.m. to Executive Session to discuss governance, performance improvement, collective bargaining, personnel matters, contract negotiations and litigation.

14. The next regularly scheduled meeting is May 18, 2009 in the Auditorium.

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Martin D. Payson, Chair

**Board of Directors** 

Nassau Health Care Corporation

#### NASSAU HEALTH CARE CORPORATION BOARD OF DIRECTORS

#### RESOLUTION APPROVING FINANCE COMMITTEE RECOMMENDATIONS

Resolution No. M-068-2009

April 27, 2009

WHEREAS, by Resolution (No. 023-2007) of the Board of Directors of the Nassau Health Care Corporation, the Board of Directors delegated to its Finance Committee the responsibility for, among other things, overseeing and making recommendations to the Board regarding the Corporation's procurement and contracting policies; and

WHEREAS, there is attached to this Resolution a schedule dated April 22, 2009 (the "Schedule") of resolutions regarding transactions and/or procurement and contracting policies, which require action by the Board and which the Committee has reviewed, discussed and recommends be adopted;

NOW, THEREFORE,

BE IT RESOLVED, that the Board of Directors of the Nassau Health Care Corporation hereby approves and adopts the resolutions recommended by its Finance Committee as set forth in the attached Schedule, with no exceptions.

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#### NASSAU HEALTH CARE CORPORATION

## FINANCE COMMITTEE April 22, 2009

### **CONTRACTS EXHIBIT**

Motions and Resolutions Requiring Action by the Board of Directors

\*Crown Advertising. [Extension, multi-year contract]. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Board approval to extend the contract with Crown Advertising to implement advertising strategies to include a modest start of the rebranding with new logo, pamphlets, a video and some local newspaper advertisements to promote some services for an additional \$100,000 (current contract amount \$200,000, with additional total contract \$300,000) for the period 04/01/09-12/31/09. Resolution No. 058-2009.

\*McKesson Health Solutions, LLC. [multi-year contract]. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Board approval to renew the contract with McKesson Health Solutions, LLC to provide case management computer system and integration with the Canopy application. InterQual provides case managers assistance in determining how individual patients progress through the continuum of care. CareEnhance Review covers Acute Adult-481 beds, 2 Pediatric user guides; Adult psychiatry-110 beds, 5 user guides; Adolescent psychiatry-12 beds; Child psychiatry-10 beds; and Chemical Dependency and dual diagnosis-50 beds, each having five user guides for an amount not to exceed \$48,000/year for a two-year contract totaling \$96,000 for the period 05/10/09-05/10/11. Resolution No. 059-2009.

\*William Sherman, MD. [multi-year contract]. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Board approval to renew the contract with William Sherman, MD to provide clinical and academic services, coverage for pulmonary out-patient care clinic scheduled once a week and teaching NUMC resident doctors in an amount not to exceed \$328.00/per session for a total of \$17,191/year for the period 07/22/08-07/21/10. Resolution No. 060-2009.

\*RBSD Architects. [multi-year, amount exceeds \$250,000]. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Board approval to amend the contract with RBSD Architects to provide additional architectural services for the Roosevelt Community Health Center in an amount not to exceed \$133,500 (\$42,000 for building remediation, \$37,500 for NHCC requested changes and \$54,000 for interior design), for the period 09/27/07-12/31/09. (Total contract \$648,000). Resolution No. 061-2009.

\*Deloitte Consulting. [amount of contract exceeds \$250,000]. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Board approval to enter into a contract with Deloitte Consulting to provide professional

and management support services for operational restructuring in Phase I and possibly a Phase II implementation to be done on a contingent basis in an amount not to exceed \$275,000 including expenses for the period 05/01/09-04/30/10. Resolution No. 062-2009.

\*Germain & Co. [contract exceeds \$250,000, multi-year contract]. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Board approval to amend the contract with Germain & Co. to provide additional services for detailed analysis of medical specialty divisions, review of radiology, redesign of resident rotation schedules and curriculum and detailed anlaysis and redesign of outpatient clinic space for internal medicine in an additional amount not to exceed \$169,330 (total contract \$438,255-01/01/09-12/31/09) for the period extended to 04/14/10. Resolution No. 063-2009.

\*Sharon Daley, Certified Occupational Therapy Assistant. [multi-year contract]. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Board approval to renew a contract with Sharon Daley, Certified Occupational Therapy Assistant to provide occupational therapy assistant services to the residents at A. Holly Patterson Extended Care Facility in an amount not to exceed \$56,000/year for a total of five years, totaling \$280,000 for the period 04/01/09-03/31/14. Resolution No. 064-2009.

\*Glaxo Smith Kline. [Reporting of unauthorized purchase to Contracts Committee-Board of Directors]. Upon a motion made, seconded and unanimously approved, the Finance Committee approved the unauthorized purchase in August 2008 in order to pre-book flu vaccines to secure a supply for the hospital at a lower pricing in an amount of \$66,500 for the flu season in January 2008. Resolution No. 065-2009.

#### Informational

Abby Dobson. Musician to provide entertainment at IHD Conference in April 09 in an amount of \$500.00 for the period 04/16/09-04/18/09.

Lois Colin. Musician to provide entertainment at IHD Conference in April 09 in an amount of \$600.00 for the period 04/16/09-04/18/09.

<u>Lackmann Culinary Services</u>. Catering services at IHD Conference in April 09 in an amount of \$600.00 for the period 04/16/09-04/18/09.

Marc Barnes-Richland Care Palmetto Health. Panelists/speaker for IHD Conference-Creative Approaches for the Underserved, in an amount of \$1,200.00 for the period 04/16/09-04/18/09.

<u>Fred Hobby</u>. Panelist/speaker for IHD Conference-Upcoming Cultural Competency Requirements for Hospitals and Health Systems, in an amount of \$1,200.00 for the period 04/16/09-04/18/09.

<u>Kathy Miraglia</u>. Panelist/speaker for IHD Conference-Speaking Together: National Languages Services Network, in an amount of \$1,200.00 for the period 04/16/09-04/18/09.

Wanda Ramos, RN. Panelist/speaker for IHD Conference-Creative Approaches for the Underserved, in an amount of \$1,200.00 for the period 04/16/09-04/18/09.

<u>Joanne Hall, Hennepin County Medical Center</u>. Panelist/speaker for IHD Conference-Speaking Together: National Languages Services Network, in an amount of \$1,200.00 for the period 04/16/09-04/18/09.

Thomas Goodhue-Long Island Council of Churches. Panelist/speaker for IHD Conference-The Power of Faith Based Organizations to Improve Health in Minority Populations, in an amount of \$1,200.00 for the period 04/16/09-04/18/09.

Warren Ferguson, MD, Department of Family Medicine-UMASS. Panelist/speaker for IHD Conference, in an amount of \$1,200.00 for the period 04/16/09-04/18/09.

<u>LaRay Brown – NYCHHC</u>. Panelist/speaker for IHD Conference – Conference Community Health needs assessment, in an amount of \$1,200.00 for the period 04/16/09-04/18/09.

<u>Lisa Montouri Trimble-Dir. Community Health.</u> Panelist/speaker for IHD Conference, in an amount of \$1,200.00 for the period 04/16/09-04/18/09.

<u>Jacqueline Kanuk-Telemed Innovations</u>. Panelist/speaker for IHD Conference-Telehealth and Using Multi-Media, in an amount of \$1,200.00 for the period 04/16/09-04/18/09.

<u>Sarah Eichberg-Dir. Of Community Research-Adelphi University.</u> Panelist/speaker for IHD Conference, in an amount of \$1,200.00 for the period 04/16/09-04/18/09.

<u>Donna Jornsay-Clinical Service Manager</u>. Panelist/speaker for IHD Conference-Cultural Competence in Treating a Chronic Disease-Diabetes, in an amount of \$1,200.00 for the period 04/16/09-04/18/09.

<u>Dr. Winson Price-VCASTI Int'l.</u> Panelist/speaker for IHD Conference-The Power of Faith Based Organizations to Improve Health in Minority Populations, in an amount of \$1,200.00 for the period 04/16/09-04/18/09.

<u>Laura DiClementi-Circulo de la Hispanidad</u>. Panelist/speaker for IHD Conference, in an amount of \$1,200.00 for the period 04/16/09-04/18/09.

<u>Palmetto Health.</u> Panelist/speaker for IHD Conference, in an amount of \$1,200.00 for the period 04/16/09-04/18/09.

<u>Darryl Hollar</u>. Panelist/speaker for IHD Conference, in an amount of \$1,200.00 for the period 04/16/09-04/18/09.

Sprocel Management. Muscian, provide entertainment, in an amount of \$2,000.00 for the period 04/16/09-04/18/09.

Michael S. Sparer. Panelist/speaker for IHD Conference-Medicaid and Limits of State Health Reform, in an amount of \$4,000.00 for the period 04/16/09-04/18/09.

<u>Harriet A. Washington</u>. Panelist/speaker for IHD Conference-Medical Apartheid, in an amount of \$4,000.00 for the period 04/16/09-04/18/09.

<u>Friendship Baptist Church</u>. Provides expertise as faith-based organization at IHD Conference, in an amount of \$1,200.00 for the period 04/16/09-04/18/09.

<u>Your Car Service</u>. Provides transportation services for the panelists and speakers at IHD Conference, in an amount of \$1,846.00 for the period 04/16/09-04/18/09.

<u>Dr. Henrie Treadwell</u>. Panelist/speaker for IHD Conference-Development of Strategies to inform policy, the creation of addressing disparities, in an amount of \$4,000.00 for the period 04/16/09-04/18/09.

<u>HANYS</u>. Maryland Hospital Association Quality Indicator Project-Psych component-Patient level data collection in both the Joint Commission hospital based inpatient psychiatric services and for patient level versions of MHA's own proprietary indicators for behavioral healthcare, in an amount of \$1,435.00/year for the period 01/01/09-12/31/09.

Outcome Sciences, Inc. "Get with the Guidelines" module for required warehousing data re: Stroke certification – This is an American Stroke Association Program; goal is to reduce incidence of stroke and death by enhancing the quality of hospital care. Provides data tool and data base for stroke and generates reports. Assists in complying with Joint Commission requirements in an amount of \$1,155.00/year for the period 01/01/09-13/31/09.

<sup>\*</sup>Requires approval of the Board of Directors

<sup>\*\*</sup>Standardization requires 3/5 (9 votes in favor) approval of Board of Directors.