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2	NASSAU HEALTH CARE CORPORATION
3	X
4	BOARD OF DIRECTORS/EXECUTIVE COMMITTEE
5	MEETING
6	X
7	Nassau University Medical
8	Center
9	2201 Hempstead Turnpike
10	East Meadow, New York
11	
12	November 23, 2015
13	5:36 P.M.
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19	REPORTED BY:
20	Stefanie Krut
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1	11-23-15
2	Fair?
3	Also, it gives me great pleasure
4	to introduce our new Secretary to the
5	Board, Beatriz Fuschetto. Please say
6	hello to everybody.
7	MS. FUSCHETTO: Hi.
8	MR. MIROTZNIK: Beatriz is happy
9	that she doesn't have to take those
10	copious notes that Joan had to take.
11	Welcome. Thank you.
12	With regard to the approval of
13	the minutes, there is a preamble I am
14	going to we are going to read a
15	preamble so the minutes are clear and
16	concise.
17	Ladies and gentlemen, the first
18	order of business is to approve the
19	minutes of our November 5th, 2015
20	regular meeting. I have a resolution
21	that reads: Whereas minutes were kept
22	at the regular meeting of the Board of
23	Directors, held on November 5th, 2015,
24	and whereas those minutes were reviewed
25	on or before this duly convened Board

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1
    11-23-15
2.
          meeting of November 23rd, 2015, our
3
          regular meeting of the Board of
4
          Directors, now be it resolved at this
5
          November 23rd, 2015 regular meeting of
 6
          the Board of Directors that the minutes
7
          from the November 5th, 2015 meeting are
8
          approved.
9
                Do I have a motion? All in
10
          favor? Unanimous. Thank you.
11
                Whereas minutes were kept at the
12
          regular meeting of the Board of
13
          Directors held on November 5th, 2015
14
          and unanimously approved on November
15
          23rd, 2015. Thank you all.
16
                I turn to myself. I have no
17
          report of the Chair at this time.
18
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Dr. Politi, any comments or
reports?

DR. POLITI: A lot of things
happening here at the hospital at the
end of the year, but I think we have
had a good year so far. We have made a

lot of improvements throughout the

25 year, a lot of construction projects, a

1	11-23-15
2	lot of growth, expecting the opening of
3	our primary care center within the next
4	couple of months. We had a very
5	successful gala, which raised quite a
6	bit of money for the hospital and was
7	very, very well attended. And I thank
8	you all for being there. Other than
9	that, just progress, Mr. Chairman.
10	MR. MIROTZNIK: Okay. Mr.
11	Zysman, Contracts Committee please.
12	MR. ZYSMAN: So there's three
13	contracts that I ask to be put on. I
14	believe who is presenting the Abrams
15	Fensterman?
16	MR. CAMPANARO: I am.
17	MR. ZYSMAN: Anthony, can you
18	just state your name for the record,
19	and turn your microphone on?
20	MR. CAMPANARO: Okay. I am Tony
21	Campanaro, and I am the Director of
22	Finance at A. Holly Patterson.
23	MR. ZYSMAN: I understand that
24	this is an award for the this is not
25	a new contract?

1	11-23-15
2	MR. CAMPANARO: No. Here's what
3	happened
4	MR. ZYSMAN: Was there something
5	wrong with the language and the way it
6	was submitted by you previously?
7	MR. CAMPANARO: Yeah. It was
8	previously approved by the Board, but
9	apparently there was an error in the
10	minutes or in the resolution
11	MR. ZYSMAN: Speak a little
12	louder.
13	MR. CAMPANARO: This was
14	previously approved by the Board.
15	Apparently there was an error in the
16	resolution that was typed and the wrong
17	year was stated. So this is basically
18	to correct the resolution which was
19	previously approved by the Board.
20	MR. ZYSMAN: Okay. So what do
21	you need us to correct?
22	MR. CAMPANARO: The year on the
23	resolution. The resolution
24	MR. ZYSMAN: What year was it
25	and what year do you need it to be?

```
1
    11 - 23 - 15
2.
               MR. CAMPANARO: I need it to be
3
          2015. The resolution said 2016.
4
                MR. ZYSMAN: Can I get a motion
5
         to amend the prior resolution for
 6
         Abrams Fensterman for a one-year
7
         extension effective -- to read a
8
         one-year extension effective 1-1 --
9
                MR. CAMPANARO: 2015.
10
                MR. ZYSMAN: The paperwork we
11
         have here says '16. Is Beth here?
12
               MR. CAMPANARO: The paperwork is
13
          incorrect.
14
               MR. ZYSMAN: Beth, can you help
```

15 us? I am going to make a motion.

16 MR. COHN: Steve Cohn. Just for

17 the record, I represent Abrams

18 Fensterman, so I am going to abstain

19 from any vote with regard to their

2.0

21

Mr. Cohn has to exit the room for this.

It's simply an amendment and his vote

is not going to be cast this evening,

so duly noted. Mr. Zysman.

contract. Recuse. Recuse, I'm sorry.

MR. MIROTZNIK: I don't think

1	11-23-15
2	MR. ZYSMAN: I am asking for a
3	motion of the NHCC Board of Directors
4	to authorize the President to negotiate
5	and execute withdraw.
6	Upon motion made, duly seconded
7	and unanimously adopted, the Contracts
8	Committee recommends Board approval of
9	an amendment of the contract with
10	Abrams Fensterman for a one-year
11	extension effective 1-1-2015 in an
12	amount not to exceed \$125,000 for the
13	one-year term. Resolution number 197A
14	dash 2015.
15	MR. MIROTZNIK: Beth?
16	MS. FAUGHNAN: Motion.
17	DR. VENDITTO: Looking through
18	the minutes, the notes handed to us,
19	there is a note here 1-29-15, and on
20	it, it has the appropriate date that
21	this is a contract extension for the
22	year 2015. But it stipulates some of
23	the terms and it has a resolution
24	number 011 dash 2015. So are we
25	turning some of these other terms over

```
1
    11 - 23 - 15
2.
          because they are not included in this
3
          paragraph here with the correct year
4
          and date?
5
                MR. CAMPANARO: I believe what
 6
          you might be looking at -- there's two
7
          pieces to this. There's a medical
8
          center piece and an A. Holly Patterson
9
          piece. I don't have it in front of me,
10
          but you may be looking at something
11
          that contains the medical piece.
12
                DR. VENDITTO: This resolution
13
          from January was for the medical
14
          center --
15
                MR. CAMPANARO: I believe so.
16
                MR. MIROTZNIK: And just for the
17
          record, because we don't have nods or
18
          shakes of the head, Beth, is that
19
          clear.
2.0
                MS. FAUGHNAN: The January
21
          resolution was for legal services they
22
          provided with respect to the medical
23
          center, and the 197 resolution was with
```

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legal services with respect to A. Holly

2.4

25

Patterson.

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1
    11 - 23 - 15
2.
                MR. MIROTZNIK: Okay. Any
3
          further comment on it.
4
                MR. DELUCA: Off the record?
5
                MR. MIROTZNIK: Sure.
 6
                (A discussion was held off the
7
         record.)
8
                MR. ZYSMAN: Number two,
9
          Fletcher Thompson Architecture. Kevin
10
          Mannle?
11
                MR. MANNLE: This is a similar
12
          situation. At the previous Board
13
          meeting, we had approved a $10,000
14
          additional services to Fletcher
15
          Thompson and added six months to the
16
          contract, and there was some
17
          conflicting language in the minutes.
18
                So just to clear that up, the
19
          resolution should read "to increase the
2.0
          Fletcher Thompson contract for primary
21
          care by $10,000 and extend the term an
22
          additional six months."
23
                MR. ZYSMAN: So what is the
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MR. MANNLE: It's really just

change you are looking for?

24

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1
    11 - 23 - 15
2.
          correcting the minutes. There was an
3
          error in the minutes that --
4
                MR. ZYSMAN: What do the minutes
5
          say and what should they say?
                MR. MANNLE: The minutes said
 6
7
          there was an approval of $10,000 and
8
          there was an extension of the contract
9
          for six months with no additional
10
          charges, so you had a contradiction
11
          there. It should state "to increase
12
          the Fletcher Thompson contract for
13
          primary care by $10,000 and extend the
14
          term an additional six months."
15
                MR. MIROTZNIK: Let's make a
16
         motion.
17
                MR. COHN: I don't think that's
18
          really accurately said. What you want
19
          to do is you want to extend the
2.0
          contract for six months and pay $10,000
21
          for the extension period?
22
                MR. MANNLE: The $10,000 would
```

be paid during the extension period,

yes, but --

MR. COHN: Well, is it for the

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1 11-23-15
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- 2 extension period? Are we paying for
- 3 the extension period?
- 4 MR. MANNLE: The extension is
- 5 two things; it's to perform these
- 6 additional services, and it's to
- 7 continue the services they're already
- 8 providing.
- 9 MR. COHN: Right. But what are
- 10 we paying \$10,000 for?
- MR. MANNLE: For design work on
- 12 an egress staircase in the basement of
- the Dynamic Care building.
- MR. COHN: So we're paying the
- base amount for the six month extension
- of whatever we are paying. Are we
- paying for the six month extension?
- MR. MANNLE: No, you are not.
- MR. COHN: So the six month
- extension itself is free.
- MR. MANNLE: Correct. And
- that's where we got confused in the
- 23 minutes last time.
- 24 MR. COHN: Right. It's \$10,000
- and it's for the additional work.

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1 11-23-15
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- 2 MR. MANNLE: For the additional
- 3 work, and it will be done in the six
- 4 months by which we extend the contract,
- 5 and we are not asking for money on
- 6 that, but it got -- you understand how
- 7 it got confused?
- MR. COHN: No. I understand.
- 9 Yes. Okay.
- 10 MR. MIROTZNIK: On that vain, I
- am going to have Mr. Cohn articulate
- 12 the motion to be voted on into the
- 13 record. Mr. Cohn, please, you have the
- 14 floor.
- MR. COHN: Motion to extend the
- 16 Fletcher Thompson Architecture contract
- for a period of six months at no cost
- to the hospital and to pay \$10,000
- during that period of time for
- 20 additional services which they will
- render.
- MR. MIROTZNIK: All in favor of
- the motion? Unanimous. Thank you.
- MR. MANNLE: Thank you very
- 25 much.

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1 11-23-15
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- 2 MR. MIROTZNIK: Mr. Sullivan.
- 3 I'm sorry. Is that Mr. Sullivan?
- 4 Nassau County Article --
- 5 MS. REED: You skipped number
- 6 three.
- 7 MR. ZYSMAN: No, it's not on the
- 8 agenda, but it's on the contract list.
- 9 We could have Mr. Sullivan present.
- 10 It's okay.
- MR. SULLIVAN: Good evening.
- 12 Nassau County receives -- Timothy
- 13 Sullivan, Director of Finance. Nassau
- 14 County receives, has received,
- traditionally, \$5 million a year of
- Article VI funding for preventive
- 17 health services. The contract expired
- this past December.
- 19 This Board previously approved an
- agreement with the County for 1.25
- 21 million, which was for the first three
- 22 months of 2015. This is for the
- residual funding for this year for 3.75
- 24 million. And again, this is
- passthrough money, New York State money

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1 11-23-15
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- 2 that flows from the County to us. The
- 3 services are provided by the LFQHCs.
- 4 MR. COHN: How much are you
- 5 asking for?
- 6 MR. SULLIVAN: Not asking for
- 7 anything. This is a revenue contract.
- 8 It's money coming to us.
- 9 MR. COHN: Oh. But it says an
- amount not to exceed 2 million -- oh,
- this is different. I'm sorry.
- MR. ZYSMAN: Three million.
- MR. COHN: I'm sorry. I am back
- 14 at Dreamland. We are at Nassau County.
- 15 Okay.
- MR. ZYSMAN: Do we get an
- 17 administrative fee for this? What
- money does NHCC receive from this or is
- it for the FQHC?
- MR. SULLIVAN: It's mostly for
- the FQHCs. Last year approximately \$1
- 22 million came to the hospital because
- they did not provide \$5 million worth
- of services identified at the last LI
- FOHCs.

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1
    11 - 23 - 15
2.
                MR. ZYSMAN: John, is this a
3
          straight passthrough?
4
                MR. MAHER: Yes.
5
                MR. ZYSMAN: Is there any money
 6
          that NHCC gets out of this or are we
7
          just the receiver of it?
8
                MR. MAHER: We are receiver of
9
          the grand and then the work is
10
          typically performed by the -- I'm
11
          sorry. John Maher, EVP/CFO. The
12
          money -- the grant is received by the
13
          hospital and the work is performed by
14
          the LI FOHC.
15
                MR. ZYSMAN: Why is the work not
16
          provided by our outpatient clinics?
17
                MR. MAHER: Because
18
          traditionally this was always done at
19
          the health centers when they were a
2.0
          separate -- we don't have --
21
                MR. ZYSMAN: Have they ever been
22
          done at the outpatient clinics?
23
                MR. MAHER: Not all the work,
```

no. It has to be done there because

that's where the patients are.

2.4

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1
    11 - 23 - 15
2.
                MR. SULLIVAN: I believe it's
3
          something, you know, we are exploring
4
          for 2016, the possibility of perhaps
5
         having some of these --
 6
                MR. ZYSMAN: You are looking for
7
          us to approve receiving it.
8
                MR. MAHER: That's correct.
9
                MR. SULLIVAN: It's receiving --
10
                MR. ZYSMAN: Can we ask that you
11
          look into what can be provided here at
12
         our outpatient clinics and what needs
13
         to be -- and give us a plan proposal
14
          for it, for --
15
                MR. MAHER: Yes.
16
                MR. ZYSMAN: Can we do that?
17
                             Yes, we can. This
                MR. MAHER:
18
          is for work that's already been
19
         performed.
2.0
                MR. ZYSMAN: Okay. So who would
```

be the person to give us that plan?

MR. MAHER: The person who is in

charge of that program is Nanette

Eckert. It's mostly preventive

services, family planning.

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1 11-23-15
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- 2 MR. ZYSMAN: So who is going to
- 3 work with her to give us the plan on
- 4 how some of these services can be
- 5 provided at our outpatient clinics, if
- 6 they can at all? Maybe we can't do it
- 7 for some reason.
- 8 MR. MAHER: It would be her as
- 9 well as some of the operational folks
- down in the clinic that would have to
- 11 make that determination.
- MR. ZYSMAN: Who in this room is
- going to work with her on that?
- 14 MR. MCDONALD: I would. I will
- work with Judy and I will also work
- with David over at the LI FQHC.
- 17 MR. ZYSMAN: And when can we get
- an update on what the --
- MR. MCDONALD: We should be able
- to do that at the next Board meeting.
- MR. ZYSMAN: Can you update us
- 22 at the next Contracts meeting?
- MR. MCDONALD: We can try to do
- that. Okay.
- 25 MR. ZYSMAN: Can I get a motion

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1
    11 - 23 - 15
2.
          to approve Nassau County, nine months,
3
          effective 4-1-15 to receive $3,750,000
4
          for a nine month term with an update
5
          from Harold McDonald, at the next
 6
          Contracts Committee meeting, on which
7
          of these services could be provided at
8
          the NHCC outpatient clinic and which
9
          have to be provided at the FQHC, to
10
          present a plan if it can be done at
11
          all. Motion?
12
                DR. VENDITTO: Just one thing.
                MR. MIROTZNIK: Point of
13
14
          clarification, Dr. Venditto?
15
                DR. VENDITTO: If you read the
16
          minutes back, the map isn't going to
17
          work out. John said that this work has
18
          already been done. We heard that we've
19
          gotten money for the first three months
2.0
          and then we're hearing nine months.
21
          That's 12 months, but we couldn't have
22
          done all the work yet because 12 months
23
          isn't up.
2.4
                MR. MAHER: We have done 11
25
          months.
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1 11-23-15
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- DR. VENDITTO: So there's money
- 3 that's going to come for the month of
- 4 December, or -- is this work that's
- 5 been or work that's going to be done?
- 6 MR. MAHER: There is one month
- 7 left of December to do that work. This
- 8 is on a quarterly basis.
- 9 MR. ZYSMAN: His question is why
- is this nine months?
- DR. VENDITTO: So it's not for
- 12 work that's been done. It's just work
- for the remainder of the year. It's
- money to cover the rest of the year.
- MR. MAHER: Correct.
- DR. VENDITTO: So there is no
- money to go back someplace else.
- MR. ZYSMAN: All right. Motion?
- 19 Second? Favor? Unanimous. Dreamland
- 20 Security Services.
- MR. FERRANDINO: Michael
- 22 Ferrandino, spelled
- F E R R A N D I N O.
- MR. ZYSMAN: Michael, if you can
- just give us the background on this.

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1 11-23-15
```

- 2 It's a sizeable contract. Just so that
- 3 everybody -- I don't know if everybody
- 4 was in the room when this was discussed
- 5 last time and I want everyone to be on
- 6 the same page.
- 7 MR. MIROTZNIK: Just so the
- 8 record is clear, the last time this
- 9 appeared, if my memory serves me right,
- the last time this appeared in the
- 11 Contracts Committee or to the Board,
- 12 you were not here to present. Is that
- 13 correct?
- MR. FERRANDINO: That's correct.
- MR. MIROTZNIK: And somebody
- else presented in your place?
- 17 MR. FERRANDINO: Yes. I believe
- Mr. McDonald presented.
- MR. MIROTZNIK: Okay. I just
- 20 want the record to be clear. Go ahead,
- 21 Mike.
- MR. FERRANDINO: Just as an
- overview, this is for a contract
- security function at A. Holly Patterson
- 25 Extended Care Facility. We have -- in

```
1 11-23-15
```

- 2 addition to our in-house security
- 3 personnel, we have a contracted vendor
- 4 that provides security guard services
- 5 to the facility.
- 6 What this is is a request for a
- 7 three-year contract for a vendor to
- 8 provide security guard services at A.
- 9 Holly Patterson.
- MR. ZYSMAN: So we had asked for
- a couple of things, both from you and
- 12 Harold, who was here. Do you have
- those tonight?
- MR. FERRANDINO: Yes, I do. We
- 15 have the -- I believe it was the legal
- opinion concerning labor issues that
- was in question. I have the written
- opinion here, and I believe it has been
- 19 presented.
- 20 MR. ZYSMAN: Has legal reviewed
- that opinion? Tom?
- MR. ALFANO: Yes.
- MS. FAUGHNAN: I believe the
- resolution is in conformance with the
- 25 presentation Mr. Zuckerman made in

```
1
    11 - 23 - 15
2.
          Executive session prior --
3
                MR. ZYSMAN: For everyone who
          may not have been here, can you let us
4
5
          know what that is?
 6
                MR. MIROTZNIK: We ask that,
7
          Madam Reporter, if you mark that as
8
          Hospital Board Exhibit-1, and we will
9
          annex that Exhibit -- hold on.
10
                MR. ALFANO: No. Off the
11
          record.
12
                (A recess was taken.)
13
                MR. ZYSMAN: Dreamland?
14
                MR. MIROTZNIK: Let me just fast
15
          forward. Mr. Cohn, any comments with
16
          Dreamland?
17
                MR. COHN: Yes. I have some
18
          difficulties based upon the letter that
19
          I wrote, so what I am proposing is that
2.0
          the legal counsel, Mr. Tepper, review
21
          the contract for certain clauses that
22
```

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we discussed and talk to our counsel

going to propose is an extension of

who gave us the opinion. So what I am

this contract, we will fund it through

23

2.4

```
1
    11 - 23 - 15
2.
          February 10th, so the Board has an
3
          opportunity to address those concerns,
4
          and we can give you enough time to pay
5
          for the next two months after the end
 6
          of the contract on December 10th, and
7
          it gives us enough time to review the
8
          logistics that we have to review.
9
          Okay?
10
                MR. FERRANDINO: Okay. Okay.
11
                MR. COHN: I don't know what it
12
          is to fund for two months. Do you have
13
          the number for two months?
14
                MR. FERRANDINO: We had a two
15
          month funding previously, which was
16
          approximately $115,000.
17
                MR. COHN: All right. I don't
18
          know if we can do a resolution to fund
19
          two months at approximately 115,000.
2.0
                MR. FERRANDINO: It was $115,480
21
          for two months. However, I don't know
22
          if there are any other expend -- right.
23
          I don't know if there are any other
2.4
          expenses that would be incurred with
```

that, so if we can get it to \$125,000

```
1
    11 - 23 - 15
2.
          for that two month period, not to
3
          exceed the $125,000, just to cover any
4
          unanticipated expenses?
5
                MR. COHN: And if there are any
 6
          unanticipated expenses, you will
7
          present them at the next meeting?
8
                MR. FERRANDINO: Yes, I will.
9
                MR. COHN: So I make a proposal
10
          that we fund the contract for two
11
          months until February 10th of 2016 at a
12
          budget of not to exceed $125,000.
13
                MR. MIROTZNIK: All in favor?
14
          Second? In favor? Unanimous.
15
                Mr. Ferrandino, whoever you deal
16
          with on this issue in legal, Mr.
17
          Tepper, Mr. Alfano, I would like you to
18
          make sure that the deck insurance
19
          policy, D-E-C-K, the deck sheet is
2.0
          appropriate with the appropriate
21
          indemnifications and limits of
22
          liability. And, Mr. Maher, I would
          like you to take a look at that too.
23
24
          And somebody, between all these
```

individuals, will have an answer at the

```
1 11-23-15
```

- 2 next Board meeting.
- 3 MR. COHN: Yeah. And I would
- 4 like to know, Mr. Tepper, how much the
- 5 coverage would be and the
- 6 indemnification agreement. Thank you.
- 7 MR. DELUCA: Mr. Chairman, I just
- 8 have a quick question.
- 9 MR. MIROTZNIK: Please.
- MR. DELUCA: Mr. Ferrandino, if
- for some reason there is a lack of --
- or if there is poor performance, are we
- able to get out of this contract?
- MR. FERRANDINO: There is a 30
- day out clause.
- MR. DELUCA: And do these people
- in some way report to our own security
- 18 people or is there a separate
- reporting?
- MR. FERRANDINO: No. They
- 21 report to Mr. Bayer, who is here today,
- who handles on-site security --
- MR. DELUCA: I understand they
- report to the director, but they don't
- 25 report to other people in security that

```
1 11-23-15
```

- 2 have lesser rank?
- 3 MR. MIROTZNIK: Please identify
- 4 yourself, sir, and come on up.
- 5 MR. BAYER: I am sorry, I didn't
- 6 hear the whole question, sir.
- 7 MR. DELUCA: The question is
- 8 with Dreamland security people, do any
- 9 of them report to our security people
- or do they report directly to you? Are
- there any intermediaries that are NUMC
- employees that they report to?
- MR. BAYER: It would be our
- 14 public safety officers that we have
- on-site.
- MR. DELUCA: Let me rephrase my
- 17 question. The Dreamland Security
- 18 services, these officers -- is that
- what they're called?
- MR. BAYER: Yes, sir.
- MR. DELUCA: Do they have
- reporting responsibility to any NUMC
- employees that report to you?
- MR. BAYER: Like I said, if they
- do report to somebody, it would be to

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1 11-23-15
```

- 2 our public safety staff that are there
- 3 who will then report it to me.
- 4 MR. DELUCA: Let me rephrase my
- 5 question --
- 6 MR. ZYSMAN: Mr. Bayer, what do
- 7 you do? What is your title here?
- MR. BAYER: I am director of
- 9 security at Holly Patterson.
- MR. ZYSMAN: So do they report
- to you?
- MR. BAYER: They report to me.
- And if I'm not there, there is an
- issue, it would be to the public safety
- officers that are on shift that day.
- MR. DELUCA: Are those public
- safety officers, are those NUMC
- 18 employees?
- MR. BAYER: Yes, sir.
- MR. DELUCA: They are.
- MR. BAYER: Yes.
- MR. DELUCA: What I am trying to
- establish is that -- my experience has
- been when you bring in an outside
- vendor, many times they feel they can

```
1 11-23-15
```

- 2 circumvent all of our security officers
- 3 and just report directly to the head
- 4 person, which would be you, which I
- 5 don't think is a good practice.
- MR. BAYER: They would report to
- 7 me. Are you --
- MR. DELUCA: Let me ask you a
- 9 question. Am I really being like -- am
- I asking an ambiguous question?
- MR. BAYER: Well, you asked if
- they report to somebody.
- MS. REED: Mike, if I may, let
- me try. Mr. Bayer, let me -- they're
- 15 talking --
- MR. DELUCA: No. I know what to
- say. I know what I want to say.
- 18 Listen to me. The employees, the
- Dreamland people, those officers,
- 20 right, there is a reporting mechanism,
- I mean; is that right?
- MR. BAYER: Yes.
- MR. DELUCA: Do you have
- sergeants, do you have patrolmen?
- MR. BAYER: No.

```
1 11-23-15
```

- MR. DELUCA: Are they ranked?
- MR. BAYER: No.
- 4 MR. DELUCA: What are they?
- 5 MR. BAYER: They are just deemed
- 6 security officers.
- 7 MR. DELUCA: They're security
- 8 officers. Do they have a supervisor,
- 9 direct supervisor?
- MR. BAYER: Their boss that
- 11 hires them.
- MR. DELUCA: Their boss that
- 13 hires them. Is there a supervisor
- 14 on-site?
- MR. BAYER: That would be either
- myself or the public safety officer
- that's there.
- MR. DELUCA: You don't work for
- 19 Dreamland?
- MR. BAYER: No. There is no --
- MR. DELUCA: Dr. Politi, could
- you qualify this for me?
- DR. POLITI: Yes. We have a
- security force of private security
- officers that provide security at A.

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1 11-23-15
```

- 2 Holly Patterson. Bob is our employee.
- 3 He is the director of security there.
- 4 Although they work for this company and
- 5 report to their Dreamland supervisor,
- 6 while they're on staff or at our
- 7 location, they report to him.
- MR. DELUCA: So they have dual
- 9 reporting?
- 10 DR. POLITI: Yes. We have no
- sergeants there. We just have another
- 12 hospital -- a uniformed NUMC security
- guard there. How often, Bob, is there
- 14 a uniformed -- should I ask Mike --
- MR. BAYER: Every shift.
- DR. POLITI: There is a
- 17 uniformed NUMC employee, security
- officer quard from every shift?
- MR. BAYER: Yes, sir.
- DR. POLITI: And there will be a
- 21 uniformed NUMC security guard there
- every shift.
- MR. DELUCA: That's my question.
- 24 Do they report to that uniformed person
- before they report to you?

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1 11-23-15
```

MR. BAYER: If I am there, they

3 will come to me.

4 MR. MIROTZNIK: Are there

5 written policies on this?

MR. BAYER: No, sir, not that

7 I'm aware of. I would have to check.

MR. MIROTZNIK: You are on the

9 hot seat, even though you are standing.

10 Mr. DeLuca didn't ask a difficult

11 question. I mean, he just wants to

12 know the process that's in place, if

any. It's okay to say there is no

process. Is there a process?

MR. BAYER: None that I know

that's written. If there is an issue,

it goes to the public safety officer

on-site.

MS. REED: Let me try to clarify

it. Okay? I am an officer from

21 Dreamland. I have a problem. You are

22 not there. It's on the, you know,

whatever shift. Okay? Me, as the

officer from Dreamland, who would I

25 report to on my shift? Because now I

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1 11-23-15
```

- 2 have a problem.
- 3 MR. BAYER: That would be the
- 4 public safety officer that's on shift
- 5 there at Holly Patterson.
- 6 MS. REED: And that's if you are
- 7 not there?
- MR. BAYER: Yes.
- 9 MS. REED: If that officer is
- busy and you are there, who would that
- officer report to?
- MR. BAYER: He can come to me.
- MS. REED: Okay, thank you.
- MR. BAYER: Or he can call his
- boss, his employer.
- MS. REED: Who will then do
- 17 what?
- MR. BAYER: Contact me.
- MS. REED: Okay, thank you.
- 20 MR. DELUCA: Let me just say
- 21 this to you. That to me -- I don't
- 22 know how my fellow Board members
- feel -- that's unacceptable. That's
- 24 unacceptable to me, and I will tell you
- why it's unacceptable. When you have

```
1
    11 - 23 - 15
2.
          an ambiguous reporting relationship,
3
          things get swept under the rug and
4
          people then decide who they're going to
5
          go to on an important issue and they
 6
          are going to avoid certain people and
7
          go to others. I think that there
8
          should be a written policy with regard
9
          to the reporting relationships as to
10
          who, when he isn't there, when he is
11
          there. I think that's very, very
12
          important. And I think that we're
13
          going to find out a lot more things so
14
          we will be able to correct things that
15
          will be recorded that aren't recorded
16
          now.
17
                DR. POLITI: Good point, Mike.
18
          Mike, you work on that?
19
                MR. FERRANDINO: I will take
2.0
          care of that.
21
                MR. MIROTZNIK: Dr. Rehman.
22
                DR. REHMAN: Yeah, I just have a
23
          question. Do we have a dual security
```

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at Holly Patterson that we have with

our own plus Dreamland security?

2.4

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1 11-23-15
```

- 2 MR. MIROTZNIK: Mr. Ferrandino,
- 3 would you answer the Doctor's question.
- 4 MR. FERRANDINO: We have a
- 5 hybrid of security at A. Holly
- 6 Patterson. We have our own in-house
- 7 safety officers which are augmented by
- 8 contract security.
- 9 MR. MIROTZNIK: It's not the way
- it's done here, right?
- DR. REHMAN: Do we need dual
- security at a nursing home where we are
- paying two plus million dollars for? I
- know it's going on for 20 years, but do
- 15 we -- how many incidents we have at
- 16 nursing home that we need dual
- 17 security?
- MR. FERRANDINO: Well, with
- 19 regard to --
- DR. REHMAN: Any events which we
- 21 can't handle or which was like
- 22 overwhelmed that we have two layers of
- 23 security at nursing home.
- MR. FERRANDINO: It's not
- 25 necessarily two layers. It's one force

- 1 11 - 23 - 152. augments our in-house force. We have 3 certain requirements, not just for 4 incidents that may happen, but just to 5 provide adequate security to the 6 facility and the staff so that we don't 7 have instances where a patient may 8 wander off or we have patients that may 9 end up hurting themselves. 10 We have requirements for 11 monitoring patients at different times 12 and different places, so it's not so 13 much necessarily for instances that may 14 happen, Doctor, but it's a preventive 15 measure to ensure the safety of the 16 facility. 17 MR. MIROTZNIK: Mr. Zysman.
- 18 MR. ZYSMAN: Yeah. This is 19 consistent with what we've asked for 2.0 with other contracts. When a 21 contract's going to come to us of any 22 size, specifically one of this size, 23 and there's these logistical factors, 2.4 which Mr. DeLuca has spoken to and and 25 numerous other Board members have

```
1
     11-23-15
2.
          spoken to, it just appears that we're
3
          asking the questions for the first
          time. And it's very important that
4
5
          when you are representing a contract
 6
          like this -- I know Harold, you
7
          prevented it last time, this isn't the
8
          first time it's been on, Michael, you
 9
          are presenting it now tonight.
10
          know that you guys have spent quite a
11
          bit of time, but we've got to ask the
12
          thoughtful questions so that when
13
          you're asking us to vote and approve
14
          something like this, that we can make
15
          thoughtful decisions. We don't want to
16
          be in a situation where we're asking
17
          the questions being asked for the first
18
                 We want to be in a situation
          time.
19
          when you're presenting, you're
2.0
          informing us of all the things that we
21
          need to know and you show that there is
22
          a strong understanding.
23
                So I really think that's why we
2.4
          are spending so much time on this, and
```

I just ask, not just of you but others

```
1
     11 - 23 - 15
2.
          in the room who have contracts, that
3
          when you come in that you come prepared
4
          and you ask the thoughtful questions.
5
          Maybe something has always been, as
 6
          Dr. Rehman said just before, maybe it's
7
          always been for 20 years. There might
8
          have been tough questions that should
9
          have been asked 20 years that are maybe
10
          first going to be asked today, but ask
11
          it before it comes to us so that you
12
          are informing us on this in a
13
          thoughtful way so that we can make a
14
          thoughtful decision.
15
                DR. CAPRIOLI: I have a
16
          question. Excuse me. Have the number
17
          of people in the facility, has that
18
          reduced -- has the number of security
19
          agents or people representing security
2.0
          adjusted to the number of patients in
21
          the nursing home? Does that reduce in
22
          the facility the same amount of
23
          security?
2.4
                MR. FERRANDINO: I can't
```

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necessarily speak for the census. I

- 1 11-23-15
- don't have that available to me. But
- 3 the security functions that are there
- 4 we have gone over very carefully, and
- 5 we do have certain requirements.
- 6 Primarily it's to prevent patients from
- 7 being injured, wandering off, as well
- 8 as the security for the staff. So it's
- 9 not necessarily always dependent upon
- the census but just the need to
- 11 maintain a presence, particularly in
- 12 certain strategic locations at the
- facility.
- 14 MR. MIROTZNIK: Mike was
- 15 articulate, but Mr. Campanaro? Tony?
- MR. CAMPANARO: Yeah.
- 17 MR. MIROTZNIK: Let's not beat
- around the bush. How many beds were
- 19 occupied last week?
- MR. CAMPANARO: About 491.
- 21 Around there.
- MR. MIROTZNIK: And how many men
- does Dreamland security send on a daily
- basis, men and women, how many?
- MR. FERRANDINO: I believe it's

```
1 11-23-15
```

- 2 primarily men, and we are looking at --
- 3 is it three extra per shift?
- 4 MR. BAYER: Depending on the
- 5 shift, it can go anywhere from one to
- four.
- 7 MR. ZYSMAN: But how many
- 8 shifts? Just tell us how many people a
- 9 day.
- MR. CAMPANARO: Average --
- earlier in the year, which is a month
- or two off that I looked at this,
- around 12.7 people.
- MR. ZYSMAN: 12 people a day.
- MR. CAMPANARO: Outside agency
- 16 Dreamland.
- 17 MR. MIROTZNIK: And how many
- NUMC employees, security people are
- there on those shifts as well? You
- 20 said 12.7 Dreamland --
- MR. DELUCA: He said there's
- 22 only one.
- MR. BAYER: One to two public
- safety officers 4.
- MR. CAMPANARO: Per shift.

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1 11-23-15
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- 2 MR. DELUCA: Three shifts a day?
- 3 MR. CAMPANARO: Three shifts a
- 4 day.
- 5 MR. MIROTZNIK: So 14.7 bodies
- 6 per shift per day, correct?
- 7 MR. BAYER: Not per shift.
- MR. COHN: How many Dreamland
- 9 employees per shift?
- MR. MIROTZNIK: 12.7.
- MR. CAMPANARO: Per day.
- MR. MIROTZNIK: Per day.
- MR. ZYSMAN: Tony, stand back
- up. How many NUMC employees per day?
- MR. CAMPANARO: I have to defer
- to Bob on that.
- 17 MR. ZYSMAN: It's about 18 in
- 18 total?
- MR. BAYER: No. Per day.
- 20 MR. CAMPANARO: I am going to
- say you have seven employees.
- MR. BAYER: I have seven total
- public safety officers.
- MR. ZYSMAN: Listen. When you
- come to the Board and you're asking for

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```
1
    11-23-15
2.
          a lot of money, you need to have
3
          answers to the most basic question of
4
          how many people are working today.
5
          Okay? You've got to be prepared. And
 6
          if you're not prepared, say that you're
7
          not prepared and you can go and do the
8
          research. Okay? But next time you
9
          come here, come prepared with the
10
          answers of who's there. You know, you
11
          are managing this every day. You
12
          should know how many people are on your
13
          schedule. You should know how many
          people you expect to show up for work.
14
15
                MR. BAYER: I could tell you,
16
         but the number of public safety
17
          officers varies per day per shift, as
18
          well as the number of Dreamland
19
          security officers that are there per
2.0
          day per shift.
21
                MR. COHN: Who determines how
22
         many Dreamland officers are there every
23
          day?
2.4
                MR. BAYER: I would say I do,
```

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based on the staffing patterns.

```
1
    11 - 23 - 15
2.
                MR. COHN: How do you do it?
3
          When you say "I would say," how do you
4
          do it? In other words, do you look at
5
          the census, do you make a
 6
          determination --
7
                MR. BAYER: I have --
8
                MR. MIROTZNIK: One at a time
9
         please.
10
                MR. COHN: Tell me how you do
11
          it. Your turn.
12
                MR. BAYER: I will take the
13
          shift, I will see how many public
14
          safety officers are assigned for that
15
          shift. Then, depending on the number
16
          of posts that need to be covered, I
17
          will supplement it with a Dreamland
18
          security officer. I will do that for
19
          the midnight shift, the 8:00 to 4:00
```

MR. COHN: So would I be correct
in saying the census is irrelevant to
the number of Dreamland security
officers you are going to call in?

12:00 shift.

2.0

21

shift and the 12:00 to 8:00 -- 4:00 to

- 1 11-23-15 2. MR. BAYER: Yes. 3 MR. COHN: You are just looking 4 at a chair that's empty and you want to 5 fill that in? 6 MR. BAYER: Yes. I have a set 7 number of posts that need to be 8 covered, and depending on the number of 9 public safety officers that are there, 10 I will address the number of Dreamland 11 safety officer that --12 MR. COHN: So this 2,040,000, does that give us a limited number of 13 14 Dreamland officers throughout the year? 15 I mean, could we use as many as we want 16 or as few as we want and we always pay 17 the same?
- MR. FERRANDINO: No. May I

 answer that, Mr. Cohn? No. It's based

 upon the number of shifts and hours

 worked by the Dreamland employees.

MR. COHN: So that's a maximum.

So that maximum, not to exceed. So if

we use one a day, that number will drop

down dramatically.

```
1
    11 - 23 - 15
2.
                MR. FERRANDINO: Yes.
3
                MR. COHN: And this 2,040,000 is
4
         predicated on the maximum number of
5
          people we would use?
 6
                MR. FERRANDINO:
                                 Yes.
7
                MR. MIROTZNIK: Historically
8
          where have we been? Do we save money?
9
                MR. DELUCA: I have a question.
10
          Where is the logbook kept for every
11
          incident that each security officer is
12
          called to? Where is that logbook?
13
                MR. BAYER: The logbook is in
14
          the public safety office.
15
                MR. DELUCA: And who writes --
16
          who enters those into the logbook?
17
                MR. BAYER: That would be the
18
          public safety officer or our
19
          communications operator.
2.0
                MR. DELUCA: So these people
21
          from Dreamland, if there's any incident
22
          that they're called for, they are
23
          required to log that in so that we can
2.4
          look back and see exactly what kind of
```

issues and problems arise? Is that

```
1
    11 - 23 - 15
2.
           correct or not correct?
3
```

MR. BAYER: That's correct, if

4 you look back in the logbook.

5 MR. DELUCA: Okay.

6 MR. COHN: And just one more

7 question. Our public safety officers,

8 are they aware of the fact -- well, let

9 me rephrase that. Can our public

10 safety officer direct these Dreamland

11 officers?

12 MR. BAYER: Yes.

13 MR. COHN: Do they know that?

14 MR. BAYER: Yes.

15 MR. COHN: So in the chain, it's

16 you, our public safety, the Dreamland

17 officers?

18 MR. BAYER: Correct.

19 MR. COHN: And our public safety

2.0 take responsibility to see to it that

21 Dreamland is doing its job?

22 MR. BAYER: Correct.

23 MR. COHN: And do they keep a

2.4 record of whether they're doing their

25 job, who is good, who is bad, who is

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1 11-23-15
```

- 2 indifferent?
- 3 MR. BAYER: If there is an
- 4 incident that involves someone, yeah,
- 5 they will either log it into the book
- 6 or notify me.
- 7 MR. COHN: So if I come to you
- 8 somehow and I say look, I don't think
- 9 that guy is doing his job over there,
- 10 you would be able to tell me what his
- 11 ratings have been, whether we call him
- back, whether he does his job, if he's
- good, if he's bad, if he is inadequate,
- 14 you have that information?
- MR. DELUCA: Be careful, because
- we might ask for it. No. I'm serious.
- MR. BAYER: I understand. No,
- it's not logged.
- MR. COHN: So in other words, we
- 20 could have people coming back
- 21 repeatedly who are terrible at their
- 22 job.
- MR. BAYER: That is a
- possibility but an improbability.
- MR. COHN: How is it improbable?

2 Just out of curiosity.

1

2.0

21

22

23

24

25

11 - 23 - 15

MR. BAYER: Because I would know
who was here before, and if they show
back up on the schedule, I would see it
and I would have them taken off
schedule.

8 MR. COHN: So when I come to you 9 tomorrow or I have somebody from here 10 come to you tomorrow and ask how many 11 people you have now excluded from 12 coming to this hospital because they 13 are not good workers, you are going to 14 either tell me yes, I have excluded 15 these people, no, I haven't excluded 16 any, and you are going to tell me over 17 the years Dreamland has been here, they 18 never sent us a bad employee more than 19 once? So which would it be?

You don't have to answer that,
but I would really like to see a system
in place that takes into consideration
some responsibility for the type of
employees we get, because it sounds
like, and I think Mr. DeLuca made the

```
1
     11 - 23 - 15
2.
          point very well before, it sounds like
3
          basically we're hiring people with
4
          absolutely no supervision, no
5
          responsibility, no oversight.
 6
          have a reputation at this hospital that
7
          we are not really patient friendly
8
          sometimes, and if nobody is looking
 9
          over their shoulders and nobody is
10
          accountable and you are the person who
11
          should be accountable and nobody is
12
          doing that -- because if I call up your
13
          public safety people and ask them if
14
          they have any responsibility to see
15
          that these people are doing their job
16
          well, will they tell me that yes, you
17
          have instructed them to make sure they
18
          are doing their job well and keep
19
          records of it? And you don't have to
2.0
          answer that either. But I am saying
21
          that tomorrow you will answer that.
22
          Because that's not the way we want to
23
          run this hospital anymore. If you are
2.4
          going to be in charge of something, you
```

have to own something. You have to

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1 11-23-15
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- 2 take responsibility for it because we
- 3 need a reputation that is better than
- 4 the one we have.
- 5 And I think that's what we are
- 6 trying to get to you. Just don't hire
- 7 people. They have to be doing their
- gob and doing it well. Because our
- 9 customers are our patients, and if
- they're not treated well, why would
- they come here.
- MR. DELUCA: And if their
- families don't see it. So if they feel
- they are accountable to Dreamland and
- 15 you are like just oh, you are a dotted
- line or maybe a large dotted line, it's
- not going to be very good. You report
- to Mr. Ferrandino, right? Is that
- right?
- MR. BAYER: Yes.
- MR. DELUCA: I think, Mr.
- Ferrandino, you should get involved in
- this as well and come back and give
- 24 us -- show us what the protocol will be
- please.

```
1
    11 - 23 - 15
2.
                MR. FERRANDINO: I will.
3
                MR. DELUCA: Thank you.
4
                MR. MIROTZNIK: Dr. Rehman.
5
                DR. REHMAN: I think the
 6
          discussion was going on towards the
7
         policy and procedure of you guys
8
          talking, as they should be. I think my
9
          suggestion and my question is a little
10
         bit more -- I think I am one of the
11
         most senior serving member of this
12
          Board, and I have seen evolution --
13
               MR. MIROTZNIK: Are you saying
14
          you are older than Cohn?
15
                DR. REHMAN: I am not older, but
16
          I think we both came very close.
17
                MR. COHN: You can say it. I
18
          choose to have gray hair.
19
                DR. REHMAN: I think I have seen
2.0
          evolution in the nursing home, and the
21
         beds used to be at 800 and 900 and
22
          1,00, and now it's less than 500 and we
23
          are still debating that the beds will
```

contract, which is going on for almost

close now. I think this security

2.4

```
1
    11 - 23 - 15
2.
          20 years, and I think we should also
3
          see that there is a little bit change
4
          in this contract and this policy also.
5
          Do we need this security, that many
 6
          people with less number of the beds.
                                                 I
7
          think we need to revisit this. In
8
          addition to having this policy --
9
                MR. MIROTZNIK: And I think,
10
          Doctor, that the Board, and I don't
11
          speak for the entire Board, but I see
12
          people shaking their heads around this
13
          room. 100 percent.
14
                DR. REHMAN: I think this has to
15
          be revisited. Or if we can just have
16
          our own security people and hire our
17
          own people and they cover that
18
          security, maybe we don't need outside
19
          security. This is the thing which I
2.0
          suggest.
21
                MR. MIROTZNIK: One second,
22
          Doctor. One second. You will be
23
          recognized next. Mr. Ferrandino, you
```

curriculum vitae. You have been

have what I understand to be a stellar

2.4

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1 11-23-15
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- 2 involved in all sorts of law
- 3 enforcement for many years, certainly
- 4 with the FBI. Is that correct?
- 5 MR. FERRANDINO: Correct.
- 6 MR. MIROTZNIK: Okay. This, I
- 7 don't think, is a heavy lift for you to
- 8 get to the bottom of this. You must go
- 9 there and walk through and figure out
- 10 what the security needs are. What
- 11 Dr. Rehman is saying, I think, is what
- most of the Board is saying, and we
- said this the last time it was
- presented, it's got to be reevaluated.
- 15 A lot of the patients are not
- ambulatory. Is that correct? Mr.
- 17 Campanaro? A lot of -- we have a lot
- of patients that aren't ambulatory.
- 19 They are not causing trouble in the
- 20 hallways, correct?
- MR. CAMPANARO: That's correct.
- 22 But you also have --
- MR. MIROTZNIK: We have
- ventilator patients.
- MR. CAMPANARO: True. But you

```
1
    11 - 23 - 15
2.
         have to look --
3
                MR. MIROTZNIK: You can stand
4
          uр.
5
                MR. CAMPANARO:
                               I am no expert,
 6
          but you have to look at it in the
7
          context of the building that is
8
          covered, okay, and that even if the
9
          occupancy dips a little bit, you still
10
          need those posts or those areas
11
          covered. Okay? I am not a security
12
          person, so I will defer to those that
13
          are.
14
                MR. MIROTZNIK: We certainly
15
          have a security expert in the room.
16
                MR. CAMPANARO: But I will say
17
          this, it is much more costly to do this
18
          internally. And I understand there's
19
          other factors than just financial
2.0
          factors, but I can tell you with 100
21
          percent certainty that if we ever were
22
          to draft this or bring this inside, it
23
          would cost us much more money. A,
2.4
          there is the baseline salaries. B,
```

there's fringe benefits. C, with the

```
1 11-23-15
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- 2 Dreamland contract, if the person
- doesn't work, they don't get paid.
- 4 Okay? That time off factor is probably
- 5 in the neighborhood of 18 to 20
- 6 percent. So just by that, it's a
- 7 savings. Again, I understand --
- MR. MIROTZNIK: I hate to cut
- 9 you off. Let me ask you this.
- 10 Historically, go back in the last five
- 11 years, have we exceeded the number
- that's been requested of the Board or
- have we saved money from what's been
- requested on the contracts? You know
- 15 what I'm asking.
- MR. CAMPANARO: Are we under
- 17 that --
- MR. MIROTZNIK: Up to -- you are
- asking for Dreamland not to exceed
- 20 2,040,480. I don't know where you came
- 21 up with that number from.
- MR. CAMPANARO: How many years
- is that, five?
- MR. MIROTZNIK: Three years.
- MR. CAMPANARO: We're well under

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1 11-23-15
```

- 2 it.
- 3 MR. MIROTZNIK: Now,
- 4 historically, five years ago?
- 5 MR. CAMPANARO: Under it.
- 6 MR. MIROTZNIK: Under it. Never
- 7 exceeded what was requested of the
- 8 Board?
- 9 MR. CAMPANARO: Well, I can't
- say that because I don't know how
- 11 many -- who asked for what but --
- MR. MIROTZNIK: Can you get that
- information so the Board can --
- MR. CAMPANARO: Well, I will not
- know what was requested of the Board.
- I can go historically and tell you what
- it costs each and every year.
- 18 MR. MIROTZNIK: Can you do that
- for the last 10 years, five years?
- 20 MS. REED: 10.
- MR. CAMPANARO: 10 years? I can
- 22 get you 10. All I am saying is it's
- not that useful in my opinion.
- MR. MIROTZNIK: Well, I want Mr.
- 25 Ferrandino to make that determination

```
1
    11 - 23 - 15
2.
          and present an articulate presentation
          to the Board regarding the security
3
4
          needs of Holly Patterson.
5
                MR. DELUCA: Just a comment.
 6
                MR. MIROTZNIK: No, no. After
7
          you. Go ahead, Doctor.
8
                DR. VENDITTO: All I wanted to
9
          say was basically a recap of what you
10
          said. When you have security issues,
11
          and I am not a security expert, but I
12
          think that when you present a proposal
13
          for 2,040,00, whatever, a lot of money,
14
          you want to present a business model,
15
          essentially, and so you want to do a
16
          cost analysis. I think intuitively
17
          this is what all the questions have
18
          been about, is this a good idea or not,
19
          is it saving money, has it saved money
2.0
          over the last several years, are we
21
          meeting needs. So when you make a
22
          proposal to the Board, to circumvent
```

a preemptive strike. Give us the

the 21 questions that inevitably seem

to arise, present it initially -- give

23

2.4

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1 11-23-15
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- 2 information as a presentation, present
- 3 the business model, the rationale for a
- 4 hybrid coverage of your security needs
- 5 and show us historically how it's
- 6 worked and assume it's going to work
- 7 over the next three years to meet our
- 8 security needs. I think that's what we
- 9 are talking about.
- 10 I would like to see that. We
- 11 have a meeting tomorrow morning, and if
- it's possible to etch out some numbers
- and show us the cost analysis and the
- financial rationale for this hybrid
- approach to covering our security needs
- 16 at A. Holly Patterson, that would be
- 17 great.
- MR. CAMPANARO: I am coming here
- directly tomorrow morning. I don't
- 20 know if -- it's a hard thing to do.
- 21 DR. VENDITTO: All right. Maybe
- 22 not tomorrow morning.
- MR. MIROTZNIK: Mike?
- MR. DELUCA: Mr. Campanaro,
- 25 really, I agree with everything he said

- 1 11-23-15
- 2 in terms of the economics, and that
- 3 reinforces my point. It's very
- 4 important that you have a very tight
- 5 reporting relationship, because when
- 6 people work for an outside firm, that's
- 7 who they feel their boss is. That's
- 8 where they feel their loyalty is. I
- 9 have experienced this many times in
- business. So because of that, I think
- 11 that you people need to tighten this up
- very, very much, because I don't see it
- as a hybrid. I will bet right now that
- 14 you don't even have one NUMC employee
- there right now. Am I right?
- MR. BAYER: No.
- MR. DELUCA: How many are there?
- MR. BAYER: Two.
- MR. DELUCA: There are two there
- right now?
- MR. BAYER: Yes, sir.
- MR. DELUCA: Good. I'm glad to
- hear that. So Mr. Ferrandino, you will
- do what we asked?
- MR. FERRANDINO: I will.

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1 11-23-15
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- MR. MIROTZNIK: Mr. Zysman.
- 3 MR. ZYSMAN: Are you familiar
- 4 with this contract?
- 5 MR. TEPPER: Not off the top of
- 6 my head.
- 7 MR. ZYSMAN: Our contracts, do
- 8 they have metrics for success?
- 9 MR. TEPPER: They're more
- pronounced in a clinician's contract.
- This is done through purchasing. It's
- 12 probably a straight hourly rate for
- 13 quards with a certain credential.
- 14 MR. ZYSMAN: Mr. DeLuca and
- 15 other members of this Board have asked
- for, can that be articulated in a
- 17 contract?
- 18 MR. TEPPER: Sure. I will work
- 19 with purchasing and Mr. Ferrandino on
- 20 that.
- MR. MIROTZNIK: Okay. The
- 22 approval stands. You know where we are
- with Dreamland. We will revisit this
- shortly.
- Mr. Zysman, can you return to the

1	11-23-15
2	resolution with regard to the Abrams
3	Fensterman and recite the proposed new
4	resolution?
5	MR. ZYSMAN: Upon a motion duly
6	seconded and unanimously adopted, the
7	Executive Committee of the Board of
8	Directors hereby approves an amendment
9	of the contract of Abrams Fensterman
10	Upon a motion duly seconded and
11	unanimously adopted by the NUMC Board
12	of Directors hereby approve an
13	amendment of the contract with Abrams
14	Fensterman for a one-year extension
15	effective 1-1-2015 in an amount not to
16	exceed \$125,000 for a one-year term for
17	legal services provided with respect to
18	A. Holly Patterson Extended Care
19	Facility. Resolution number 197A,
20	hyphen, 2015. Can I get a motion?
21	Second? Favor? Unanimous.
22	MR. MIRITZNIK: Thank you.
23	Dr. Scarmato, you never thought we'd
24	get to you. You grew a beard since the
25	last time we saw you.

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1 11-23-15
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- 2 MR. COHN: Just so the record is
- 3 clear, I recuse on the Abrams
- 4 Fensterman.
- 5 MR. MIRITZNIK: The record
- 6 stands. The recusal stands, and let
- 7 the record reflect Mr. Cohn did not
- 8 vote and he did remain in the room and
- 9 solely this was just an amendment to a
- 10 prior resolution.
- 11 Dr. Scarmato.
- DR. SCARMATO: So here we are at
- NMA again.
- MR. MIRITZNIK: Please turn your
- mic on.
- DR. SCARMATO: Sorry. So I sent
- 17 you guys a Board packet on NMA. After
- discussion with the executive staff, we
- decided to make some changes with NMA
- 20 going forward. Currently the executive
- 21 staff is in negotiations with the FQHC
- 22 to take over some of the physicians.
- Some. We are not sure how many yet.
- They are still discussing it. And
- assume those practices. So the plan

```
1
     11 - 23 - 15
2.
          right now is to scale down severely NMA
3
          over the next few months.
4
                So there will be cost involved in
5
          scaling it down or to start to do so.
 6
          So it will either be transfer them to
7
          the LI FQHCs or it will be ended.
8
                MR. DELUCA: Question, Mr.
9
          Chairman?
10
                MR. MIRITZNIK: Yes.
11
                MR. DELUCA: After all the
12
          figures and all the numbers and all the
13
          history that I have seen, why is it,
```

14 and I want it to be put on record, that 15 I think that we should be out of NMA 16 immediately. Unless it's irresponsible 17 to a patient, I think we should stop 18 wasting money. We haven't gained 19 anything substantially and I think we 2.0 should be out of it because we need to 21 be very careful about our expenditure.

DR. SCARMATO: That's the plan.

MR. DELUCA: Yeah, but you are

saying it's going to take months.

DR. SCARMATO: Well, there are

```
1
    11 - 23 - 15
2.
          contracts that you have with
3
          physicians, we have leases on space
4
          that will need to be negotiated and
5
          paid off.
 6
                DR. VENDITTO: Can you detail
7
          the contractual obligations that we
8
          have with NMA right now?
9
                DR. SCARMATO: So I believe
10
          there are the two part-time
11
          pediatricians have six month notice in
12
          their contract. The podiatrist, I
13
          believe, has three month's notice. I
14
          am not -- and I could be wrong on this.
15
          Actually, I don't -- I could actually
16
          get you -- I have an analysis of it of
17
          the physicians, what the length of
18
          their notice is and whether we're
19
          responsible for the tail on their
2.0
          malpractice or not so --
21
                DR. VENDITTO: It's important
22
          because it's part of the --
23
                DR. SCARMATO: Yeah. I can tell
```

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\$300,000 in cost that will run with it.

you, I figured it out, it's about

2.4

```
1
    11 - 23 - 15
2.
          Even so, we could still use the -- we
3
          would still use the physicians, we
          would give them notice if they move to
4
5
          the FQHCs before all that, then --
 6
          which I think we are likely to do with
7
          the pediatric practice. The analysis,
8
          I believe, with the wrap rate, they
9
          have enough of a Medicaid thing that
10
          they'll actually be able to turn money
11
          with that. So -- and I believe that
12
          those are the two physicians with the
13
          longest notice on them.
14
                DR. VENDITTO: To the attorneys
15
          here on the Board, if NMA is bankrupt,
16
          is it still obligated to these
17
          contracts for six months?
18
                MR. MIRITZNIK: Well, you are
19
          using the term bankrupt. I don't think
2.0
          they have ever filed for bankruptcy but
21
          you are saying they have no --
22
                DR. SCARMATO: It's a subsidiary
23
          of this corporation. Can it file for
2.4
          bankruptcy as a subsidiary, wholly
```

owned subsidiary of a public benefit

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1 11-23-15
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- 2 corporation? I don't know.
- 3 DR. VENDITTO: That's what I'm
- 4 asking the attorneys. How can we get
- 5 out of this clean without him
- 6 ranging --
- 7 DR. SCARMATO: The question is
- 8 would you want that, the lawsuits and
- 9 the public notice that we just, you
- 10 know, didn't pay people and went out
- on, you know, what's owed and all the
- 12 rest of that.
- DR. VENDITTO: How would you
- 14 like the embarrassing financials that
- this Board has sanctioned for the last
- three years. How would you like that
- 17 to get out. This has got to stop and
- 18 we have to limit the loss as much as
- possible.
- DR. SCARMATO: Well, I agree.
- MR. MIRITZNIK: Who have you
- reviewed this with in legal?
- DR. SCARMATO: Who have I
- reviewed this with? What part of it?
- MR. MIRITZNIK: You name it.

```
1
    11 - 23 - 15
2.
         Whatever. You come up with --
3
                DR. VENDITTO: The strategy.
4
                DR. SCARMATO: The strategy was
5
          not discussed with legal, to my
 6
          knowledge, although --
7
                MR. MIRITZNIK: So you said
8
         bankruptcy and you said leases and
9
          contracts. You're a physician.
10
                DR. SCARMATO: I don't want to
11
          talk about bankruptcy so --
12
                DR. VENDITTO: What I'm asking
13
          is what is the strategy, what is the
14
          exit strategy?
15
                DR. SCARMATO: The exit strategy
16
          is to try to transfer as much or all of
17
          the physicians and the practices to the
18
          FQHC and let them assume the operations
19
          and move from there.
2.0
                DR. VENDITTO: Okay. So let's
21
          say we do that. Do we still have to
22
          then pay the pediatricians six month's
23
          salary if they move to the FQHC?
```

take a contract with the FQHC or if

DR. SCARMATO: No. They would

2.4

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1 11-23-15
```

- 2 they are still on the roster, we'd
- 3 lease them to the FQHC until their six
- 4 months is up and then they would have
- 5 their contracts with the FQHC.
- MS. REED: How quickly could we
- 7 do that?
- DR. VENDITTO: We have to vet
- 9 this out legally.
- 10 MR. ZYSMAN: Who made the
- decision to transfer these patients to
- the FQHC rather than to our outpatient
- 13 clinics? We have learned in the
- 14 Finance Committee --
- DR. SCARMATO: What do you mean
- transfer them to the FQHC? We are not
- 17 going to transfer the patients. They
- are going to assume the practice.
- We're assuming if -- we are -- our
- 20 outpatient clinics, so you are having
- 21 the hospital buy it?
- MR. ZYSMAN: Are they going to
- take over the deficit of the practice
- then, if they are assuming the
- 25 practice?

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1 11-23-15
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- DR. SCARMATO: I doubt it. They
- 3 are assuming the physicians, thoght,
- 4 not the practice. I don't know if we
- 5 can sell the practice.
- DR. VENDITTO: So here it is
- 7 again.
- MR. ZYSMAN: So here's my
- 9 question. Who -- have we entered into
- discussions with FQHC yet?
- DR. SCARMATO: Executive staff
- has.
- MR. ZYSMAN: Who has?
- DR. SCARMATO: I'm not sure. I
- believe Dr. Politi and Mr. McDonald.
- MR. ZYSMAN: Dr. Politi, can you
- tell us what your discussions have been
- with FQHC about this?
- DR. POLITI: So we're concerned
- about NMA. We want to dissolve NMA.
- 21 We're losing money and it's been an
- 22 albatross around our neck for the last
- year and a half. So if we eliminated,
- for example, the pediatric practice,
- we'd owe them the severance pay, the

```
1
     11 - 23 - 15
2.
          nine months, all this other stuff. So
3
          we asked the FQHC if they would be
          interested in assuming the practice,
4
5
          assuming the physicians. They're
 6
          upstairs on the second floor. FQHC is
7
          on the first floor. It sort of seemed
8
          like a fit. They don't want it. They
9
          said it's a losing -- we are not going
10
          to make money, why would we want this
11
          practice.
12
                So we did an analysis and we
13
          looked at some of the Medicaid
14
          patients, and if they looked at the
15
          Medicaid patients, the Medicaid wrap or
16
          and the Medicare wrap that they'll get,
17
          it looked like they might break even.
18
          So David Nemeroff is going back to his
19
          Board to get their opinion as to
2.0
          whether or not it would be feasible for
```

Board to get their opinion as to

whether or not it would be feasible for

them to take over the pediatric

practice. I said while you're at it,

let's look at Dr. Nester, who is the

podiatrist, and Dr. Femarrari, who is

the internist. Now, the internist goes

```
1
    11 - 23 - 15
2.
          out to different places, like Central
3
          Nassau Guidance, in his car and drives
4
          at one or two medical assistants to
5
          these places and examines these
 6
          patients in these facilities and draws
7
          bloods, whatever they have to do, the
8
          bloods and labs come back to this
9
          hospital.
10
                So they're also looking at taking
11
          over those practices as well, or taking
12
          over those physicians as well, and then
13
          we won't have to pay out the severance
14
          in that regard so --
15
                DR. VENDITTO: If the doctors
16
          from NMA are brought over to the FQHC,
17
          are they going to be paid on an RVU
18
          basis or are they salaried?
19
                DR. POLITI: FQHC, I think
2.0
          they're salaried.
```

- DR. SCARMATO: They are salaried and have an RVU bonus system, from my understanding.
- DR. VENDITTO: Our NMA docs are not RVU'd at all. They're just pure

```
1
    11 - 23 - 15
2.
          salary.
3
                DR. SCARMATO: Correct.
4
                DR. VENDITTO: That's why we're
5
          paying more than they collect.
 6
                DR. SCARMATO: We are probably
7
          not paying them more than they collect,
8
          but we're not paying them more than the
9
          cost, the practice costs. I will put
10
          it to you that way.
11
                DR. POLITI: A lot of the
12
          expense is back office, coding and
13
          billing --
14
                DR. SCARMATO: And had I known
15
          -- look, the original plan when we
16
          talked about this in March or in April
17
          was expansion, moving here. I didn't
18
          get rid of the back office for that
19
          reason. If I had known, I would have
2.0
          never taken on the back office. I
21
          would have gone to an outside billing
22
          company, you know, which would have
23
          probably cut the cost even more. As of
2.4
          now, we are losing about 55,000 a
```

month. That's what we're losing right

```
1
     11 - 23 - 15
2.
                If I got rid of the billing
          now.
3
          company, I can probably get it down to
4
          25,000. If I brought in an outside
5
          billing company. I can do that, but if
 6
          we are not standing, we're moving down,
7
          winding down, it makes no sense.
8
                DR. VENDITTO: Well, I mean,
9
          we're going to get the financials, but
10
          I think what we should do is carve out
11
          the clinical, send those docs to the
12
          FQHC where they will be able to
13
          probably cover their salaries. The
14
          fixed costs at the FQHC are already
15
          covered. The variable costs by
16
          bringing three part-time docs into FQHC
17
          are going to be minimal. And you cut
18
          out what's really killing NMA is the
19
          overhead and just let it go, let it
2.0
          sink.
21
                So take out the docs, send a
22
          letter to the patients, change the
23
          address. Bring them over on a salaried
```

RVU bonus type basis and they will

probably cover themselves at least

24

```
1 11-23-15
```

- 2 because their overhead is going to be a
- 3 lot less and they're not going to be
- 4 that big a pain to the FQHC and then
- 5 just shut the lights at NMA.
- DR. SCARMATO: I want to do it
- 7 as much as possible, but there are
- 8 still, you know, tails on insurance
- 9 coverage, there's --
- DR. VENDITTO: The insurance
- 11 will continue.
- DR. SCARMATO: It doesn't
- 13 matter. It's a different insurance.
- Once they're on the FQHC's, they get
- 15 covered by the government. You still
- 16 have to have a tail on --
- 17 DR. VENDITTO: Is it occurrence
- insurance?
- DR. SCARMATO: No. It's --
- MR. COHN: Claims made.
- DR. REHMAN: What about those
- leases? How long is the lease?
- MR. ZYSMAN: Look, we are
- 24 getting into a lot of good points and I
- am very supportive of what Dr. Venditto

```
1
    11 - 23 - 15
2.
          is saying. My concern is this:
3
          roll-out of it, okay, seems to make
          perfectly -- our outpatient clinics, I
4
5
          think, are down approximately 1,000
 6
          visits a month. That's been going on
7
          for many months now, which we learned
8
          at Finance, in the Finance Committee.
9
          Why are we making the business decision
10
          to transfer these docs and these
11
          patients to FQHC when you are saying
12
          that the only reason this is expensive
13
          is the back office, when we have a back
14
          office and we have space, a beautiful
15
          new --
16
                DR. SCARMATO: Because we can't
17
          bill from here out in Freeport. That's
18
          number one. And the patients aren't
19
          going to come from Freeport to their
2.0
          primary care visit to the hospital here
21
          in East Meadow.
```

DR. VENDITTO: And these guys

need to be incentivized -
DR. SCARMATO: Well, that was my

whole plan, but I didn't want to redo a

```
1 11-23-15
```

- 2 new contract with them and terminate
- 3 them. That's the reason I have been
- 4 holding off on all this stuff. I would
- 5 have done it six months ago, but we
- 6 never got a meeting.
- 7 MR. ZYSMAN: My understanding of
- 8 NMA, this is a private. You know,
- 9 fancy office.
- DR. SCARMATO: It's not. It's
- 11 hospital owned. It's not private.
- MR. ZYSMAN: Okay but --
- DR. SCARMATO: It's run like a
- 14 private practice.
- MR. ZYSMAN: It was meant to
- 16 attract private insurance patients,
- 17 correct? That's what you had said
- 18 previously to us.
- DR. SCARMATO: Correct.
- 20 MR. ZYSMAN: So that population,
- 21 it seems like it's a good match for our
- 22 brand new primary care facility versus
- an FQHC.
- DR. SCARMATO: No, it's not.
- No, it's not.

```
1
    11 - 23 - 15
2.
                MR. COHN: We are not in
3
          Freeport.
4
                DR. VENDITTO: If anything,
5
          we're in -- I don't think that the
 6
          practice obviously at NMA has developed
7
          any momentum of its own so --
8
                DR. SCARMATO: Well, that's not
9
          entirely true.
10
                DR. VENDITTO: There are visits
11
          here. It's not that. But to stand on
12
          its -- you come into the clinics and
13
          for them to work independently, these
14
          are two part-time pediatricians that
15
          are sharing coverage, right?
```

very old. Look, the original --

DR. SCARMATO: One of them is

DR. VENDITTO: It's not

19 practical.

16

DR. SCARMATO: -- plan was to

Shift away from that, move to family

practice and develop more of a primary

care base moving it here, but it's

going to be too costly without putting

more money into it.

```
1 11-23-15
```

- 2 MR. MIRITZNIK: Can I just say
- 3 something? We are micromanaging this
- 4 whole thing constantly. Okay? Who is
- 5 going to wind this thing down? Who is
- 6 the point person?
- 7 DR. SCARMATO: That would be me.
- MR. MIRITZNIK: You are a
- 9 physician. You would rely on --
- 10 DR. SCARMATO: But I did it
- anyway. I spent two hours a day doing
- 12 Quick Books on this company every day.
- MR. MIRITZNIK: But it's not
- successful, is it?
- DR. SCARMATO: It's better than
- it was. I have cut the losses in half.
- 17 MR. MIRITZNIK: But going
- forwar, you are not recommending that
- we fund this project any --
- MR. DELUCA: Would you put your
- own money into it?
- DR. SCARMATO: I would have put
- 23 my own money into it very differently.
- I wouldn't have started with this.
- MR. DELUCA: Thank you.

```
1
    11 - 23 - 15
2.
                MR. MIRITZNIK: So who are you
3
          going to -- Mr. Tepper, who is going to
4
          wind this thing down from a legal
5
          standpoint with Dr. Scarmato?
 6
                MR. TEPPER: Well, if that's the
7
          direction we are going, Tommy and I
8
          will talk about it and then --
9
                MR. MIRITZNIK: Well, let me
10
          look around to the Board. Is that the
11
          direction we are going -- can I have a
12
          hand poll on that, looking to shut this
13
          thing down? It's a unanimous hand
14
          poll.
15
                So we need someone from legal to
16
          wind this down, the contractual issues,
17
          whatever legal issues that are
18
          entangling this thing, can we get it
19
          done shortly?
2.0
                MR. TEPPER: We can provide the
21
          support needed.
22
                MR. ALFANO: Yes.
```

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need to do tonight regarding NMA?

MR. MIRITZNIK: What else do we

DR. SCARMATO: We need to make

23

2.4

```
1
    11 - 23 - 15
2.
         payroll and payments --
3
                MR. MIRITZNIK: You want to make
          a loan to the corporation?
4
5
                DR. SCARMATO: Sure. Or a loan
 6
          from the corporation.
7
                MR. MIRITZNIK: Do you recommend
8
          that we fund this going forward to wind
9
          it down?
10
                MR. TEPPER: I'm not going to --
11
         well, my shaking my head was simply
12
         that I would advise against a personal
13
          loan.
14
                MR. MIRITZNIK: Well, that was
15
          tongue in cheek, for the record. I
16
          think everyone realized that.
17
                DR. VENDITTO: What does this
18
          transition period consist of and why
19
          does it -- 30 days notice to patients
2.0
          that the practice has changed its
21
          address is what you are required to do
22
          legally. 30 days later you shut down.
23
                DR. SCARMATO: That's fine. I
```

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in the FQHC we are going to take

can do that, but then there's nothing

2.4

- 1 11-23-15
- 2 anything.
- 3 MR. ZYSMAN: Why aren't they
- 4 funding this then?
- DR. SCARMATO: Because then you
- have to sent notices to patients, they
- 7 are not coming back, there is no
- 8 practice for them to take.
- 9 DR. VENDITTO: No, no. You tell
- them to change the address and now go
- 11 to the FQHC --
- DR. SCARMATO: No, no, no. The
- 13 FQHC is going to take over the leases,
- because they need the space over there.
- DR. VENDITTO: They can't
- physically move to the FQHC.
- DR. SCARMATO: The FQHC is right
- 18 below it.
- DR. VENDITTO: So we have to
- 20 have this redundant office space?
- DR. SCARMATO: It's not
- 22 redundant. They need more space if --
- DR. VENDITTO: So let me them
- take over the lease.
- MR. ZYSMAN: If FQHC wants this

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1 11-23-15
```

- 2 practice, let them wind it down,
- 3 whatever period it takes them to take
- 4 over this practice.
- DR. SCARMATO: Well, we can do
- 6 that on the back end, but they're not
- 7 going to fund it upfront without having
- 8 a deal.
- 9 MR. ZYSMAN: So what would be so
- 10 bad if you gave them a notice of change
- of address to our primary care here?
- DR. SCARMATO: I will do
- whatever I can do legally as far as
- everything else. I need money to make
- 15 the January -- because if we are not
- going to close it in 30 days, I need to
- 17 make rent next week.
- 18 MR. COHN: I would like to find
- 19 out what the corporation, what the
- 20 medical center's liability is to the
- leases, etcetera. Do you know, Mr.
- Tepper?
- MR. TEPPER: I would have to
- look at the paperwork, but it is a
- 25 separate PC. I'm not sure --

```
1
    11-23-15
2.
                MR. COHN: Right, it's a
3
          separate PC. We don't know what our
          liability would be, correct?
4
5
                DR. CAPRIOLI: We don't know
 6
          what our liability is.
7
                MR. COHN: I would like to find
8
          out what our liability is. If we slam
9
          the door tomorrow, and I am not
10
          slamming the door tomorrow, but
11
          assuming we slam the door tomorrow, do
12
          we have any liability? I would like
13
          that question answered.
14
                And then if we don't have any
15
          liability, then ethically what I would
16
          like to know, if we have 30 days to
17
          notify patients, I would like to know
18
          the minimal amount of time that we have
19
          to keep the doors open in order to
2.0
          avoid any ethical difficulties with
21
          abandoning patients. Okay? How long
22
          would it take you guys to find that out
23
          for us?
2.4
               MR. TEPPER: Give us a couple of
```

25

days.

```
1
    11 - 23 - 15
2.
                MR. COHN: Okay. If you can.
3
          And I think at that point we will be in
4
          a better position to know what we have
5
          to fund.
 6
                DR. VENDITTO: I would like to
7
          know also what we're funding, though.
8
          Can you tell me how many people are
9
          currently employed and what their
10
          positions are? I really appreciate the
11
          financials, this was great, but I need
12
          a little more detail in terms of --
13
                DR. SCARMATO: I mean, I can
14
          tell you. So beside the physicians,
15
          there is, I believe, four people in the
16
          back office, there is a billing
17
          manager. I think two -- one of them is
18
          part-time and one full-time as sort of
19
          a clerical assistant, input some of the
2.0
          billing data. There is a part-time
21
          person who does credentialing and some
22
          of the insurance stuff. And then I
23
          think there are right now five MAs.
                                                Wе
2.4
          just lost one because I think they're
```

all -- they've already heard the ink

```
1 11-23-15
```

- 2 from the FQHC, so they are looking for
- 3 jobs.
- DR. VENDITTO: Five full-time
- 5 medical assistants?
- DR. SCARMATO: I believe maybe
- 7 we are down to four now because one
- 8 just left.
- 9 DR. VENDITTO: Okay.
- DR. SCARMATO: They are medical
- assistants, receptionists. They sort
- of enter --
- DR. VENDITTO: Patients are seen
- every day?
- DR. SCARMATO: Patients are seen
- 16 every day.
- 17 DR. VENDITTO: And the docs are
- there, all of them, every day?
- DR. SCARMATO: No.
- DR. VENDITTO: So how many
- 21 patient visits on average a day?
- DR. SCARMATO: I can figure
- out -- we have about 6,000 patient
- visits, 200 business days a year. So
- 25 30 a day.

```
1
    11 - 23 - 15
2.
                MR. MIRITZNIK: I have a motion.
3
                MR. DELUCA: Please. Please.
4
                MR. MIRITZNIK: I have a motion
5
          to terminate NMA, to close it down, to
          wind down the practice and to send out
 6
7
          30 day notices as of this Friday,
8
          subject to any requirements that legal
9
          deems necessary in order to comply with
10
          any laws or statutes in order to wind
11
          down the affairs of NMA. Hold on.
12
                Madam Reporter, can you red that
13
          back for the Board please?
14
                (The requested portion was read.)
15
                MR. MIRITZNIK: I would like to
16
          amend my motion to strike the 30 day
17
          notices and otherwise all terms and
18
          conditions of the previously
19
          articulated motion I would like to put
2.0
          forward to this Board.
21
                MR. COHN: Second.
22
                MR. MIRITZNIK: Hold on. Any
23
          comments?
2.4
               DR. VENDITTO: I am not sure
```

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what we are approving. I want to

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1 11-23-15
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- 2 know -- we need to know a strategy for
- 3 winding down.
- 4 MR. MIRITZNIK: We are closing
- 5 it down.
- DR. VENDITTO: To who and how
- 7 and how long will it take?
- MR. MIRITZNIK: However legal is
- 9 going to -- it's not for this Board to
- 10 wind down this corporation. It's
- 11 for --
- MS. REED: Hold on.
- MR. MIRITZNIK: Hold on. I'm
- sorry, Ms. Reed. It's for this legal
- department and our numerous outside
- 16 attorneys to immediately get here
- tomorrow morning and wind down this
- practice. It's not for Mr. Zysman, Mr.
- 19 DeLuca or you, Dr. Venditto. You have
- patients to treat tomorrow, correct?
- DR. VENDITTO: Not anymore,
- actually.
- DR. SCARMATO: He has clinical
- 24 trials to run.
- MR. MIRITZNIK: So we are not

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1 11-23-15
```

- 2 doing it. We are here to vote on
- 3 issues. We are not here to wind down
- 4 the practice.
- 5 MR. DELUCA: That's right.
- MR. MIRITZNIK: Legal is going
- 7 to do it. If Mr. Tepper decides or Mr.
- 8 Alfano, in conjunction, they decide
- 9 that they are going to outsource this
- to one of our healthcare attorneys to
- 11 oversee this winding down, so be it.
- 12 We are getting this over with and done.
- Is that the -- is that the --
- DR. SCARMATO: Can you please
- approve some interim financing to get
- this through?
- MR. MIRITZNIK: Mr. Alfano?
- MR. ALFANO: I think in light of
- the circumstances there has to be a
- 20 reasonable amount of time for the
- 21 corporation to pay the bills that it's
- 22 obligated to pay.
- MR. MIRITZNIK: I suggest a 30
- day financing.
- MR. COHN: I would like to know,

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1 11-23-15
```

- 2 you used the key word there that we are
- 3 obligated to pay. Are we obligated to
- 4 pay anything?
- 5 MR. ALFANO: I can't answer that
- f right now.
- 7 MR. COHN: So maybe we should
- 8 vote when you can answer it.
- 9 MR. ALFANO: Fine.
- DR. SCARMATO: I would like to
- say that NMA is the Board's creation.
- MR. COHN: We're not blaming you
- for this. Nobody is pointing a finger.
- 14 DR. SCARMATO: I know that but --
- MR. MIRITZNIK: Give me
- historical, NMA was approved by the
- Board when?
- DR. SCARMATO: I think it was
- 19 created in 2009, as early as then. In
- fact, the first Board issuance of money
- 21 was, I think, up to four and a half
- 22 million for three years, 2009 to 2012.
- We didn't use all of that, thank God,
- but then there's been more Board
- 25 resolutions all through on the funding

```
1
    11 - 23 - 15
2.
          and acquisitions and everything that's
3
          gone on with this has all been approved
4
          through the Board.
5
                MR. MIRITZNIK: And it certainly
 6
          has gone, they say, south in the last
7
          year. Repeated Board meetings where
8
          NMA has been discussed, it's been
9
          tabled, but the general consensus from
10
          you, Dr. Scarmato, was that NMA was not
11
          doing what it was expected to be doing.
12
          Is that correct?
13
                DR. SCARMATO: Absolutely. It
14
          was -- one of the first things when I
15
          took over it, it was one of the first
16
          things I said needed to be changed.
17
                MR. MIRITZNIK: And when you
18
          took this over, did you not come to --
19
          I may not have been here. I don't
2.0
          remember the timeframe. But did you
21
          come to this Board and ask for a nine
22
          month extension so that you could keep
23
          the practice going and fund it?
2.4
                DR. SCARMATO: Well, it needed
```

it. It needed the funding.

```
1 11-23-15
```

- 2 MR. MIRITZNIK: So your answer
- 3 would be yes?
- DR. SCARMATO: Well, the Board
- 5 wanted --
- 6 MR. MIRITZNIK: Just answer.
- 7 DR. SCARMATO: Yes.
- MR. MIRITZNIK: I understand.
- 9 The minutes speak for themselves. But
- 10 you asked for additional time, correct?
- DR. SCARMATO: Correct.
- MR. MIRITZNIK: And did the
- Board vote unanimously to approve that?
- DR. SCARMATO: Yes. Correct.
- MR. MIRITZNIK: Things have
- 16 changed since then?
- DR. SCARMATO: Things have
- gotten better since then, but not well
- enough.
- MR. MIRITZNIK: I think we will
- 21 cut our losses there. I think the vote
- 22 stands --
- MR. ZYSMAN: Well, I wanted to
- state for the record that at every
- 25 meeting, at least for the time I have

```
1 11-23-15
```

- 2 been here, the Board has expressed to,
- 3 whether it was Dr. Scarmato or other
- 4 members of administration, when
- 5 presenting this contract, significant
- 6 concern because of what appeared to be
- 7 an entity that was not physically
- 8 viable, and it appears today that it
- 9 still is not physically viable. And I
- 10 think those have been the concerns that
- 11 this Board has expressed, both to
- 12 yourself and other members of
- administration, ongoing throughout at
- least the time I have been on this
- 15 Board.
- MR. MIRITZNIK: Mr. Maher, is
- 17 that correct?
- MR. MAHER: Yes, that is
- 19 correct.
- MR. MIRITZNIK: I can't hear
- 21 you.
- MR. MAHER: That is correct.
- MR. MIRITZNIK: Okay. The
- 24 motion previously --
- MR. ZYSMAN: Dr. Politi, is that

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```
1
    11 - 23 - 15
2.
          your understanding, that the Board has
3
          expressed concern to administration on
4
          NMA ongoing?
5
                DR. POLITI: The Board has been
 6
          more than patient allowing us to try
7
          and get this back on its feet, but
8
          apparently, I agree with the Board, at
9
          this time it's not resuscitable.
10
                MR. DELUCA: And this was not
11
          created under your administration.
12
                DR. POLITI: Not at all.
13
                MR. MIRITZNIK: The motion that
14
          was articulated moments ago, can I have
15
          a hand vote? All in favor of this
16
         motion? Unanimous. Thank you,
17
          Dr. Scarmato.
18
                DR. SCARMATO: Mr. Chairman, I
19
          need some funding for the interim
2.0
         period.
21
                MR. MIRITZNIK: Mr. Alfano is
22
          going to report back to this Board and
```

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we are going to reconvene shortly to

DR. SCARMATO: Before the first

determine what the financing --

23

2.4

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1 11-23-15
```

- 2 of the year?
- 3 MR. MIRITZNIK: Oh, certainly.
- DR. SCARMATO: I mean before the
- 5 first of next month?
- MS. REED: That's next week.
- 7 MR. MIRITZNIK: If that's what
- 8 it takes, we'll get it done. Would it
- 9 be under \$50,000? Does anyone have any
- 10 idea?
- MR. MAHER: How much are you
- 12 asking for?
- DR. SCARMATO: A month is
- 14 \$55,000. That's the loss we are
- 15 running right now.
- MR. DELUCA: Just give it to
- 17 him.
- 18 MR. MIRITZNIK: In addition to
- the previously articulated motion, I
- ask that there be a secondary motion to
- fund up to \$55,000 during the
- transitional period for the next 30
- days to wind down the affairs and for
- legal to report back as to the winding
- down of NMA.

1	11-23-15
2	DR. SCARMATO: And what I will
3	promise you is that at the next meeting
4	I will have a cost analysis of exactly
5	what we're responsible for, what we're
6	not responsible for, and what it will
7	cost.
8	MR. MIRITZNIK: Actually, I am
9	going to ask that legal present that.
10	You are going to work in conjunction
11	with them.
12	All in favor of that last motion,
13	please show a hand. Unanimous. Thank
14	you very much.
15	Any public comments? Any public
16	comments? No public comments.
17	At this time I would like to
18	adjourn the Board meeting and I would
19	like this Board to go into I am
20	going to go into executive session, and
21	I ask that everybody leave the room
22	except for the members of the Board and

23 Mr. Alfano.

24 And let me just see, before we go

25 off the record, Dr. Politi, there is a

```
1
    11 - 23 - 15
2.
          number of staff members here that I am
3
          not sure are going to be necessary for
4
          when I reopen the meeting, and I think
5
          that maybe in fiscal conservativeness
 6
          we let everybody go home. So please --
7
                MR. RIZZO: Make a motion.
8
                MR. MIRITZNIK: Let me do that
9
          before we go into executive session.
10
          Make a motion to --
11
                MR. TEPPER: You have to state
12
          the purpose when you make that motion.
13
                MR. MIRITZNIK: -- to go into
14
          executive session?
15
                MR. TEPPER: To discuss. Hold
16
          one second.
17
                MR. MIRITZNIK: I would like to
18
          make a motion to go into executive
19
          session pursuant to the Public
2.0
          Officer's Law Section 105 to discuss
21
          various employment issues regarding the
22
          new health corporation. All in favor
23
          of the motion? Unanimous.
2.4
                In addition, before we ask
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everybody to leave, everybody have a

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